



YEAR IN REVIEW 2010–2011



PRESERVING MARIN COUNTY FARMLAND

IT'S UP TO ALL OF US



Board Chair Sue Conley and Executive Director Robert Berner

PAIGE GREEN

Thanks to the vision of our founders, the commitment of the local community, and the ongoing generosity of our members and donors, MALT's mission—preserving land in agriculture for future generations—is working.



MICHAEL WOOLSEY

County Line Harvest at MALT-protected Red Hill Ranch

The Bay Area was burgeoning when friends—Ellen Straus, a dairy farmer, and Phyllis Faber, a biologist—founded Marin Agricultural Land Trust in 1980. Development was swallowing up farms and rural communities that had thrived just a generation before.

The threat to agriculture continues. The Bay Area's population, hovering at around five million when MALT began, now exceeds seven million. Yet, thanks to the vision of our founders, the commitment of the local community, and the ongoing generosity of our members and donors, MALT's mission—preserving land in agriculture for future generations—is working.

The rural character of West Marin is little changed today. Marin's farms and ranches grow food rather than subdivisions. New and next-generation farmers enthusiastically carry on the tradition. Locally produced food—artisan cheeses, organic fruits and vegetables, milk and meats from free-ranging stock—contribute to a healthy economy and a sense of community. Farmers' markets thrive. Carbon impacts from trucking food thousands of miles from field to market are lessened. And Marin farms and ranches operate amid some of the most cherished and diverse ecosystems in the world.

It has been said that people protect what they love. MALT's goal is to foster a love of the land by connecting people to a farming and ranching heritage. With the help of dedicated volunteers, MALT presents talks, tours, and walks that spotlight challenges to agriculture and the environment, as well as hosts celebrations of the food and traditions of our farming roots. More than a thousand of our supporters and their families participated in these events last year alone.

Through conservation easements, MALT has successfully eliminated the potential for development on 68 farms and ranches in Marin County. As a result, some 44,000 acres will never be subdivided for development, and important natural habitats will remain intact. We're committed to protecting the soil, water quality, and natural resources of these lands.

Just as the last thirty years left an indelible imprint on the Bay Area, decisions we face in the next thirty years will determine whether or not future generations will inherit an agricultural legacy. As urbanization and economic pressures increase, will family farms and ranches remain part of our local landscape? It's up to all of us.

With sincere thanks for your continued support,

Robert Berner
Executive Director

Sue Conley
Board Chair



Corda Ranch

PAIGE GREEN

MALT AND LUCASFILM FOUNDATION PROTECT CORDA RANCH

Fred Corda and his wife, Nettie, live in a 90-year-old farmhouse west of Novato that Fred's great-grandparents built. Fred was six years old when he started milking cows at his grandpa's dairy. "I always wanted to be on the ranch," he recalls. "It's part of me." He hopes his own grandchildren will become the fifth generation of Cordas to carry on the family's ranching tradition.

Keeping farms in the family has gotten harder in recent years. Farmers and ranchers have struggled in the economic downturn. California's budget woes led to a freeze on bond monies dedicated to land conservation. The Cordas talked to MALT about a conservation easement on their 1,214-acre ranch, but without state funds, MALT's hands were tied.

When George Lucas, creator of *Star Wars*, moved his filmmaking enterprise to West Marin in 1979, he worked with MALT to place conservation easements on his land, including Skywalker Ranch, the headquarters for Lucasfilm. It was that commitment to preserving the county's rural character that led the Lucasfilm Foundation to make a \$2 million grant to help MALT secure an easement on the Cordas' ranch. Additional support came from MALT donors and the USDA's Farm and Ranch Lands Protection Program.

We are grateful. This outpouring of generosity enabled us to protect an unbroken stretch of prime ranchland, habitat for wildlife, and the headwaters of Novato Creek—a source of drinking water, ensuring a family's legacy that will nourish people and land for generations to come.



MICHAEL WOOLSEY



PAIGE GREEN

Above: Three generations of the Corda family
Below: George Lucas and Robert Berner on Corda Ranch

Susan & Roger Schow



Anne Sands & Russell Faure-Brac

Josh Harris & Carol Levalley



Susan Galbraith

Barbara Boucke



COMMUNITY VOICES

Susan & Roger Schow, Donors, Mill Valley

We love seeing the verdant green of the Marin landscape in the winter and spring, the golden brown hues it takes on through the summer and fall, and the working farms and ranches that have supported generations of the same family through the years. It's a thrill for us every time we see a MALT sign on property it has protected. We take pride in helping MALT fulfill the dream of "Farmland Forever."

Anne Sands & Russell Faure-Brac, Partners for Preservation, Dogtown

When we came to West Marin, we knew we had found a place to sink our roots. It's a place where agriculture and the natural environment co-exist. To us, MALT represents a perfect balance—enhancing natural resources and sustaining the productivity of land and water.

Josh Harris & Carol Levalley, Rustic Bakery, Business Membership Program, Larkspur & Novato

I was born in Walnut Creek when it was still farms and dairy land. Marin represents that California of my childhood. Carol and I share many of the same values of our fellow MALT supporters—respect and appreciation for our unique and bountiful environment; people thinking beyond their own personal interests to the needs of future generations. Through our business practices we have tried to contribute along the lines of this philosophy and aesthetic. We're honored to be part of this thoughtful, inspired program.

Susan Galbraith, Volunteer & Donor, Novato

I grew up in the English countryside. Since then I've lived in cities and suburbs. When I started volunteering with MALT I realized how much I had missed being on the land, so in some ways my reasons for supporting MALT are selfish—bringing me closer to my roots, albeit half a world away. Volunteering for MALT is an opportunity to share my connection to the land, bring people to meet the farmers and ranchers who live and work here, and encourage support for a priceless resource.

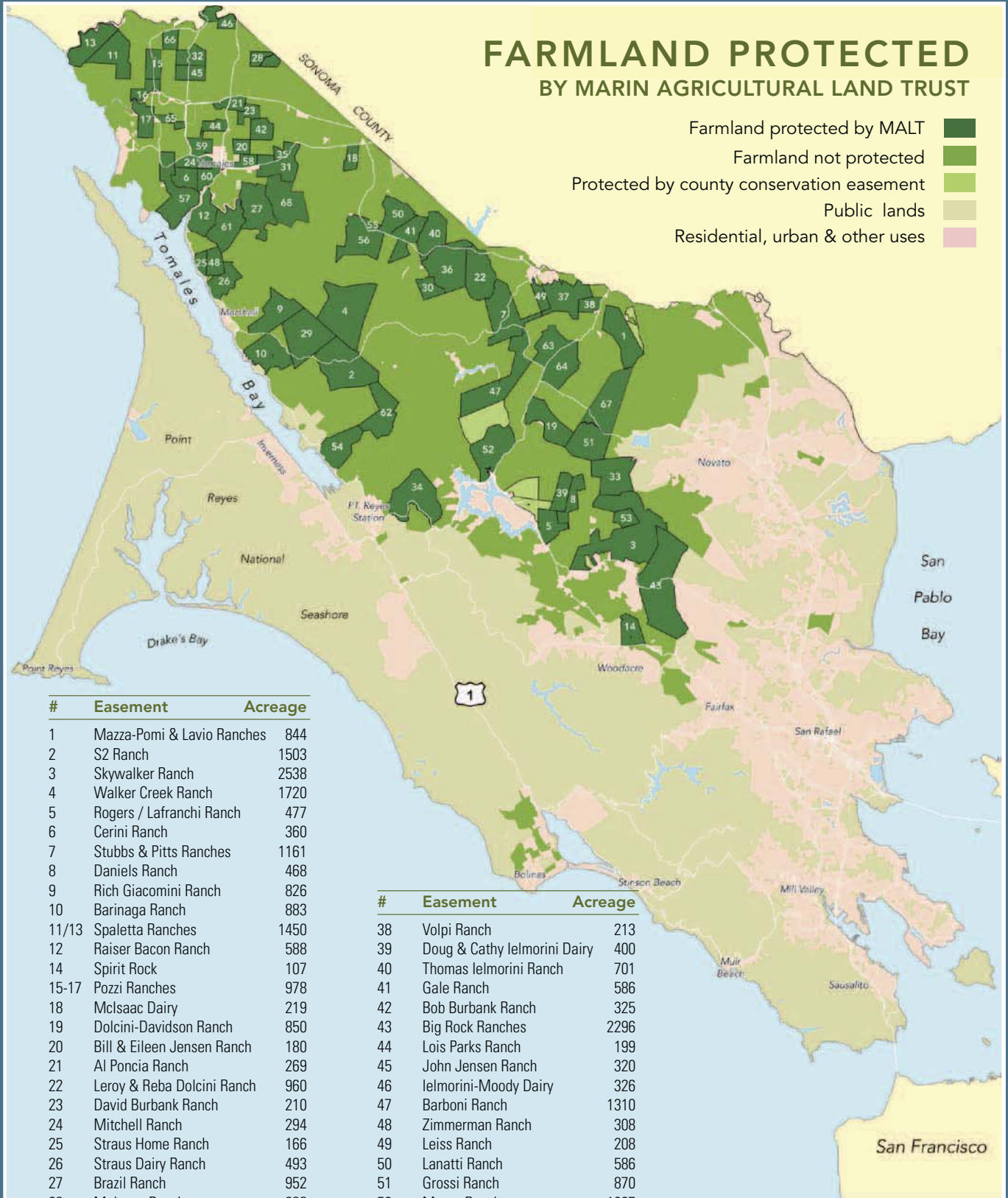
Barbara Boucke, Donor, Stinson Beach

I spent a lot of my "kidhood" in St. Helena in the days when no one locked their houses and the chickens, gardens, and fields were right out our backdoor. I didn't rediscover my need for open spaces and small-town culture until I moved to Marin. I've watched MALT work the magic that brings together the environment, economy, and families of West Marin. I'm committed to MALT and keeping future generations in touch with the working landscape.

PHOTO CREDITS, FROM TOP TO BOTTOM: JACK SCHOW, PAIGE GREEN, NICK AND LAURA PHOTOGRAPHY, MIA PELLETIER, PAIGE GREEN

FARMLAND PROTECTED BY MARIN AGRICULTURAL LAND TRUST

Farmland protected by MALT ■
 Farmland not protected ■
 Protected by county conservation easement ■
 Public lands ■
 Residential, urban & other uses ■



#	Easement	Acreage
1	Mazza-Pomi & Lavio Ranches	844
2	S2 Ranch	1503
3	Skywalker Ranch	2538
4	Walker Creek Ranch	1720
5	Rogers / Lafranchi Ranch	477
6	Cerini Ranch	360
7	Stubbs & Pitts Ranches	1161
8	Daniels Ranch	468
9	Rich Giacomini Ranch	826
10	Barinaga Ranch	883
11/13	Spaletta Ranches	1450
12	Raiser Bacon Ranch	588
14	Spirit Rock	107
15-17	Pozzi Ranches	978
18	Mclsaac Dairy	219
19	Dolcini-Davidson Ranch	850
20	Bill & Eileen Jensen Ranch	180
21	Al Poncia Ranch	269
22	Leroy & Reba Dolcini Ranch	960
23	David Burbank Ranch	210
24	Mitchell Ranch	294
25	Straus Home Ranch	166
26	Straus Dairy Ranch	493
27	Brazil Ranch	952
28	Maloney Ranch	288
29	Respini Ranch	1242
30	Ellis Ranch	274
31/35	Sartori Ranch & Faith Ranch	797
32	Reimer Ranch	356
33	Ryan Tocalino Ranch	856
34	Nobmann Ranch	1192
36	Fred & Karen Dolcini Ranch	1003
37	Corda Ranch	847

#	Easement	Acreage
38	Volpi Ranch	213
39	Doug & Cathy Ielmorini Dairy	400
40	Thomas Ielmorini Ranch	701
41	Gale Ranch	586
42	Bob Burbank Ranch	325
43	Big Rock Ranches	2296
44	Lois Parks Ranch	199
45	John Jensen Ranch	320
46	Ielmorini-Moody Dairy	326
47	Barboni Ranch	1310
48	Zimmerman Ranch	308
49	Leiss Ranch	208
50	Lanatti Ranch	586
51	Grossi Ranch	870
52	Moore Ranch	1007
53	Phillips Lands	120
54	Robert Giacomini Dairy Inc.	714
55/56	Jacobsen Ranch	981
57	Martin & Sally Pozzi Ranch	1125
58	Tomales Farm & Dairy, East	178
59	Crayne Ranch	294
60	Tomales Farm & Dairy, West	243
61	Eugene Poncia Ranch	750

#	Easement	Acreage
62	Panfiglio Ranch	810
63	Dolcini Red Hill Ranch	565
64	Spaletta Ranch Corporation	772
65	Tolma Farms	160
66	Mazzucchi Ranch	215
67	Fred Corda Ranch	1214
68	Gary Thornton Ranch	1013

It takes a community

to protect the land and carry on Marin's farming traditions. MALT's volunteers play an important role in building awareness of and encouraging support for local agriculture, and fostering a connection between people and the land.

Our volunteers make possible the many public programs and events MALT holds year-round on farms and ranches in and around West Marin. Last year, with their help, MALT hosted nearly a thousand people at farm tours, hikes, and workshops showcasing local growers, chefs, winemakers, and artists.

In addition, our Farm Field Studies Program welcomed thousands of schoolchildren to learn first-hand how food is grown and its journey from farm to table.

We're grateful to the individuals, agencies, organizations, businesses, and farm families whose participation as volunteers inspires our community's growing commitment to keeping agriculture in Marin's future.

EDUCATION AND OUTREACH SUPPORTERS

ORGANIZATIONS AND AGENCIES

MALT thanks the following organizations and agencies that help educate and inspire the community about the importance of local agriculture:

Agricultural Institute of Marin	Cavallo Point Lodge	Point Reyes National Seashore
Bay Area Green Tours	Institute at the Golden Gate	Transition West Marin
Bioneers	Marin Organic	University of California
California Artisan Cheese Festival	Marin Wine Growers Association	Cooperative Extension
	Nick's Cove Restaurant	Whole Foods

MALT VOLUNTEERS

Thank you to our dedicated MALT volunteers who help with our Hikes, Tours & Talks, Farm Field Studies Program, office work, and much more:

Paula Alsterlind	Sarah Domenico	Diane Judd
Lynn Anderson	Jennifer Drake	Muniera Kadrie
Mark Bauermeister	Margery Entwisle	Heide Kawahata
Barbara Beck	Sue Evans	Leigh Kenny
Richard Beckman	Virginia Fifield	Bill Kraft
Jody Berman	Lester Foote	Caroline Kraus
Celeste Binnings	Paula Frankel	Christine Kuehn
Jerry Binnings	Kamala Friedman	Joan Lamphier
Jan Blackford	Susan Galbraith	Kathryn Lino
Linda Blackwood	Marilyn Geary	Bonnie MacLaird
Jeffrey Blanchfield	Robert Gelardin	Christine Malone
Ann Brenner	Adi Girroir	Peter Mason
Suzanne Burrows	Carol Golden	Tom McEachern
Nancy Chaffin	Sherry Green	Janet McGarry
Ed Christiansen	Kathy Grey	Bev McIntosh
Sara Clow	Liz Hendey	Penny Noble
Deborah Coburn	Linda Herman	Allison Nygaard
Linda Dahl	Don Hodge	Heidi Otto
Gloria DeMaria	Erika Hoytt	Laurel Pershall
Jill Denney	Marguerite Illingworth	Ann Piper
Karen Dietrich	Kristine Jaeger	Melinda Pitcher
Susan Dollberg	Pamela Johnson	Susan Pridmore



2011 annual Black Mountain Hike

MIA PELLETIER

MALT Volunteers, continued

Allison Puglisi
June Purpura
Diane Rehn
Charles Renfroe
Lynn Ross
Barbara Rothkrug
Cynthia Sawtell
Donna Shoemaker
Rebecca Simon
Stephanie Smith Stein
Kathryn Starke

Mary Jeanne Stavish
Tina Sterett
Joni Sugimura
Sara Rose Tannenbaum
Gail Truman
Jano Tucker
Helen Van Dongen
Frances Waddock
Alice Wallace
Deborah Zierten



PAIGE GREEN

Left: Hal Nathan and MALT Board Treasurer Gail Seneca
Right: MALT volunteer Diane Rehn

HIKE, TOUR, AND EVENT HOSTS AND LEADERS

Thank you to the ranchers and farmers who have hosted MALT events on their land:

AllStar Organics, Janet Brown & Marty Jacobsen
Barinaga Sheep Ranch, Marcia Barinaga
Black Mountain Ranch, Margaret Nobmann, Mike Giammona & David Osborn
County Line Harvest, David Retsky
Escalle Winery, Mary Tiscornia
Fresh Run Farms, Peter Martinelli
Gale Ranch & Chileno Valley Beef, Mike & Sally Gale
Hog Island Oyster Co., John Finger & Terry Sawyer
Leiss Ranch, Nancy Chaffin & Betty Nunes
Marin Carbon Farm, Peggy Rathmann & John Wick
Marin Sun Farms, David Evans
McEvoy Olive Ranch, Nan McEvoy, Shari de Joseph, Eliza Fisher & Jill Lee
Moore Ranch, Jim & Margaret Moore & Rich Gallagher

Nicasio Valley Cheese Company, Rick, Randy & Scott Lafranchi
Nicasio Valley Farms & Lafranchi Dairy, Randy Lafranchi & Lynette Pareglio
Point Reyes Farmstead Cheese Company, Lynn Stray & Jill Basch
Red Hill Ranch, Kitty & Doug Dolcini
Spaletta Ranch, Jim Spaletta
Stemple Creek Ranch & Poncia Ranch, Loren, Lisa & Al Poncia
Straus Family Dairy and Creamery, Albert, Jeanne & Vivien Straus
Toluma Farms, Tamara Hicks & David Jablons

Thank you to the tour leaders, speakers, chefs, winemakers, farmers, and other experts who contributed their knowledge and skills to our educational programs:

Larry Bain, Let's be Frank
Sue Conley, MALT Board Chair
Jeff Creque, Soil Scientist

Sharon & Steve Doughty, Point Reyes Vineyards & Winery
Phyllis Faber, MALT Co-Founder
Aaron Gilliam, Butcher
Ralph Grossi, MALT, Founding Board Chair
Deborah Koons Garcia, Lily Films
Dewey Livingston, Historian
Adam Mali, Chef, Nick's Cove Restaurant
Kevin Maloney, Fallon Ranch
Marin Winegrowers Association: Bailiwick Wines, Brookside Cellars, Burning Bench Cellars, Couloir Wines, Deloach Vineyards, Dutton-Goldfield, Easkoot, Kendric Vineyards, Pacheco Ranch Winery, Pey-Marin Vineyards, Point Reyes Vineyards, Sean Thackrey, Skywalker Ranch Vineyards, Stubbs Vineyard, Vision Cellars, Willowbrook Cellars
Bill McKibben, Author & Environmentalist
Mark & Myriam Pasternak, Devil's Gulch Ranch
Susan Pridmore, Chef

Allan Reeves, France from Inside Tours
Julie Rossotti, Rossotti Ranch
Aaron Roth, Golden Gate National Recreation Area
David Wimpfheimer, Naturalist

Thank you to the farmers and ranchers who welcomed thousands of schoolchildren as part of our Farm Field Studies Program:

Bivalve Dairy, John & Karen Taylor
Drakes Bay Family Farms, Kevin & Nancy Lunny & Ginny Cummings
Gospel Flat Farm, Don & Mickey Murch
Paradise Valley Produce, Dennis & Sandra Dierks
Tresch Dairy, Joe & Kathy Tresch
Windrush Farms, Mimi Luebbermann & Arann Harris



MIA PELLETIER

JOHN AND KAREN TAYLOR Dairy Ranchers & Farm Field Studies Educators, Bivalve Dairy, Point Reyes Station

The land is our livelihood. Our family has been in the dairy business for seven generations—five in West Marin. The next generation will be stewards of Marin's farmland. We want our children to stay on the land and be part of that. Local, sustainable farming, humane animal husbandry, and quality agricultural products are key to their future success.

PARTNERS FOR PRESERVATION

The following supporters have included MALT in their estate plans:

Anonymous (32)	Phyllis Faber	Suzanne Murphy
Deborah & Arthur Ablin	Sarah & Tallentyre	Karyn Nelson
John D. Abramson	Fletcher	Mary Nicolini
Dianne Admire & Vikki Garrod	Barbara J. Fopp	Janet Noble
Linda Aldrich	Spring Friedlander	Mary & Don Olson
Peter & Janet Andersen	Dianne Fruin	Nicole Peelle
Barbara Andrews	Penelope A. Gerbode	Susan Pridmore
Linda Anton	Joe Gillach	Christine Ralls & Frank Tulleners
Laura Armor	Kay Gillis	Reichert Family Trust
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Evans Family Charitable Remainder Trust	Helen E. Moss	David & Barbara Whitridge
		Doug & Dellie Woodring
		Rebecca Wright



MICHAEL WOOLSEY

Purchasing a conservation easement on a family farm or ranch is the first step toward protecting that land forever. MALT ensures that the natural resources, open space, and wildlife habitat on the farms and ranches we protect continue to be cared for. As the number of conservation easements we hold grows, our responsibility to steward the land grows along with it.

Planned gifts provide funding to enable MALT to work with landowners to steward the rural landscape and character of Marin County. We extend a special thank you to our Partners for Preservation who have included MALT in their estate plans.

BECOME A PARTNER FOR PRESERVATION

Every year MALT hosts a reception honoring our Partners for Preservation for their generosity and forethought. If you would like more information on ways to include MALT in your estate plans, please call Kristine Ball, Director of Development, at 415-663-1158 ext. 318.

BOB BINGHAM & CAROL KEARNS



JUDE MOONEY

Drawn to the open, rolling hills of West Marin since moving to the Bay Area in the 1970s, Bob and Carol joined MALT in the early years. They were moved by the effort to keep land in agricultural use. They bought a cottage on the east side of Tomales Bay across from the Straus Ranch, an organic dairy started by MALT's co-founder Ellen Straus and her husband Bill, and their appreciation of MALT's mission deepened. "We know of no other metropolitan area where

agriculture thrives so close to the city," says Carol. Bob and Carol have provided for MALT in their estate plan. "We are longtime supporters of MALT, so it seemed natural to us to continue our support after our lifetimes," explains Bob. "What better way to make a difference than to preserve family farms and the pastoral landscape of the county that we love, and to ensure that locally grown food will continue to grace the tables of Bay Area residents."

MALT DONORS

July 1, 2010–June 30, 2011

We gratefully acknowledge here those who have given \$250 or more. We also thank our supporters at all levels whose names are too numerous to list, but whose support is essential to our work.

VISIONARY

(\$20,000 or more)

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2011 Directors' Barbecue at the Corda Ranch

PAIGE GREEN



Luca Woolsey helps round up cattle at the Corda Ranch.

MICHAEL WOOLSEY

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San Francisco Foundation
Jean Starkweather
Kimbel J. & Debra J. Stuart Fund
Andrew Thompson &
Rebecca Spring
Janet Traub
Shannon M. Wilson &
Janine M. Guillot
Anthony Wright

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Ian Carmichael

WAYS TO GIVE

Financial support from MALT's generous individuals, foundations, and public agencies ensure Marin County will remain as productive agriculture, open space, and wildlife habitat, forever. MALT offers donors the following creative options to help further our important work. To make a secure gift online, visit www.malt.org/donate, or call 415-663-1158 ext. 312 to speak with someone in our Development Department.

MEMBERSHIP: Your membership contributions to our annual fund provide 80% of our annual operating budget.

BEQUESTS & PLANNED GIFTS: Bequests and memorial gifts help build a crucial endowment for MALT that allows us to be partners in stewardship with the landowners and effectively monitor the easements we hold.

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GIFTS OF STOCK: Receive a charitable deduction for the full, fair market value of your gift, along with an exemption from capital gains tax, on shares you have owned for at least one year (under current law).

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MALT-protected Moore Ranch in spring

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Above: Sheep at Fresh Run Farm in Bolinas. Below: Point Reyes Original Blue produced on MALT-protected Giacomini Ranch

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David Retsky of County Line Harvest on MALT-protected Red Hill Ranch

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In preparing this report, we made every effort to ensure that it is accurate and complete. If there is an omission or error in spelling, please accept our apologies and notify the Development Department at 415-663-1158 ext. 312 or development@malt.org so we can correct our records. This report lists all gifts of \$250 or more received between July 1, 2010 and June 30, 2011. Gifts made after that date will be published in next year's report.

Statement of Financial Condition as of June 30, 2011

ASSETS

Current assets—cash and cash equivalents	\$ 4,493,956
Current assets—other	1,042,480
Property, land and equipment, net of depreciation	1,072,337
Irrevocable planned gifts at present value	464,110
Unrestricted investments held for long term	1,566,201
Restricted endowment investments	4,418,353
Investments and pledges restricted for conservation projects	262,012
Other assets	241,985
TOTAL ASSETS	\$13,561,434

LIABILITIES and NET ASSETS

LIABILITIES:

Accounts payable and accrued expenses	\$ 105,923
TOTAL LIABILITIES	\$ 105,923

NET ASSETS:

Unrestricted *	\$ 8,101,423
Temporarily restricted	935,735
Permanently restricted	4,418,353
TOTAL NET ASSETS	\$13,455,511
TOTAL LIABILITIES AND NET ASSETS	\$13,561,434

Summary of Activity and Changes in Net Assets

REVENUE and ADDITIONS TO NET ASSETS

Memberships, contributions, grants, and bequests	\$ 4,422,925
Government grants	980,844
Investment income and gains	1,250,894
Program revenue and other	439,990
TOTAL REVENUE AND ADDITIONS TO NET ASSETS	\$ 7,094,653

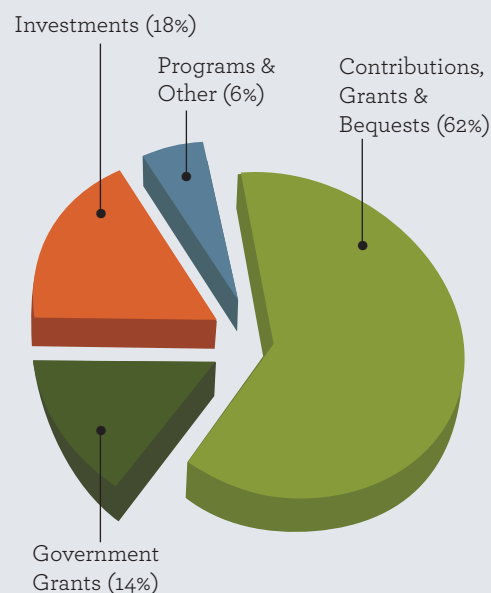
EXPENSES

Purchase of conservation easements	2,954,298
Other program expenses	1,347,519
Fundraising	579,940
Management and support services	350,353
TOTAL EXPENSES	\$ 5,232,110

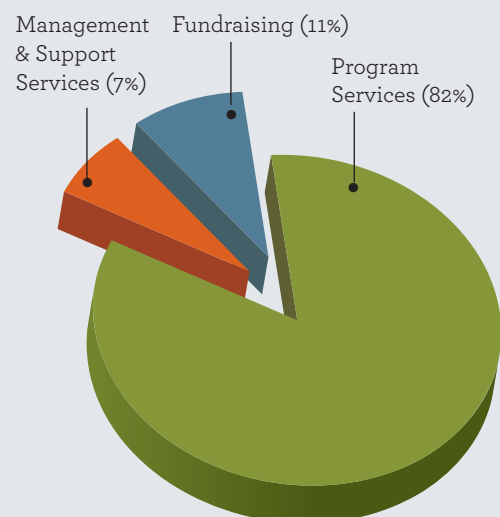
CHANGE IN NET ASSETS

* Operating, including \$1,066,263 of building and facilities	\$ 1,475,401
Easement acquisition fund	5,045,041
Board designated endowment	1,580,981
Total Unrestricted Net Assets	\$ 8,101,423

REVENUE BY CATEGORY



EXPENSES BY CATEGORY



MALT STAFF and BOARD OF DIRECTORS



PAIGE GREEN

Board, left to right: Bob Bingham; Sue Conley; Mike Gale; Mark Pomi; Julie Rossotti; Neil Rudolph; Ellie Rilla; Tony Gilbert; Chris Kelly; Joe Gillach; Phyllis Faber; Rick Lafranchi; Dominic Grossi. Not pictured: Lynn Giacomini Stray; Steve Kinsey; Peter Martinelli; Jim McIsaac; Gail Seneca

MALT Staff

Robert Berner, Executive Director
 Kristine Ball, Director of Development
 Kelly Brown, Major Gifts Officer
 Sandra Dierks, Farm Field Studies Educator
 Helen Ferlino, Accounting Associate
 Lynn Figone, Administrative Assistant
 William Hart, Stewardship Associate
 Christine Harvey, Database Manager
 Patricia Hickey, Stewardship Director

Deirdre Holbrook, Director of Outreach & Communications
 Mia Pelletier, Communications Associate
 Jeff Stump, Easement Program Director
 Constance Washburn, Education Director
 Deborah White, Director of Annual Giving
 Stacey Witchel, Director of Finance & Administration
 Michael Woolsey, Development Associate



PAIGE GREEN

Staff, left to right: Robert Berner; Michael Woolsey; Deirdre Holbrook; Patricia Hickey; William Hart; Kristine Ball; Christine Harvey; Stacey Witchel; Kelly Brown; Helen Ferlino; Lynn Figone; Jeff Stump; Mia Pelletier. Not pictured: Sandra Dierks; Constance Washburn; Deborah White

Board of Directors

2010-2011

Sue Conley, Chair
 Artisan Cheesemaker
 Point Reyes Station

Rick Lafranchi, Vice-Chair
 Businessman, San Anselmo

Tony Gilbert, Secretary
 Attorney, Marshall

Gail Seneca, Treasurer
 Writer, Inverness

Bob Bingham
 Investment Advisor, San Francisco

Phyllis Faber, Co-Founder
 Biologist, Mill Valley

Mike Gale
 Rancher, Chileno Valley

Joe Gillach
 Businessman, Tiburon

Dominic Grossi
 Rancher, Novato

Chris Kelly
 Conservationist, Larkspur

Steve Kinsey
 Marin County Supervisor
 4th District

Peter Martinelli
 Farmer, Bolinas

Jim McIsaac
 Rancher, Novato

Mark Pomi
 Rancher, Petaluma

Ellie Rilla
 Farm Advisor, Novato

Julie Rossotti
 Rancher, Petaluma

Neil Rudolph
 Investor and Business Consultant
 Mill Valley

Lynn Giacomini Stray
 Farmstead Cheese Producer
 Point Reyes Station

On the cover: *Poncia Flock*, by Christin Coy

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Marin Agricultural Land Trust is a member-supported, nonprofit organization created in 1980 by a coalition of ranchers and environmentalists to permanently preserve Marin County farmland. Some of the Bay Area's most highly acclaimed dairy products and organic crops are produced on farmland protected by MALT agricultural conservation easements, which total more than 44,100 acres on 68 family farms and ranches.

For information about Marin's working farms and ranches and the food they produce, visit malt.org.