



# YEAR IN REVIEW 2011–2012

PRESERVING MARIN COUNTY FARMLAND







PHOTO: DREW ALTIZER

## DEAR MEMBERS AND FRIENDS,

*I've known Bob Berner* since I was a young man. He helped my family protect the farmland that is now home to our Nicasio Valley Cheese Co. That was in 1986, just two years after he became executive director. Working to protect my family's ranch was one of MALT's first big projects, and the effort helped MALT begin to gain the confidence of the agricultural community.

Since then, Bob has translated Phyllis and Ellen's vision of a farmland trust, for which there was no precedent, into a national model. Today MALT is among the most successful land conservation organizations in the country, having permanently protected 69 Marin farms and ranches like ours from subdivision and nonagricultural development.

Bob's leadership has also built solid financial support from public agencies and private foundations and more than 4,000 individual contributors, all of whom share our commitment to ensure that family farming remains an important part of Marin's extraordinary environment, economy and quality of life.

Bob will be leaving MALT an extremely strong organization, poised to begin protecting the remaining 50 percent of Marin's at-risk farmland. There are many farms and ranches that need our help now, and we will need your help. I am confident that together we will be able to meet this challenge and successfully preserve and protect Marin's working landscape and the family farms and ranches that are so important to all of us.

On behalf of the MALT Board and farming community, we are deeply grateful for Bob's invaluable contribution to protecting Marin's farmland, forever. We thank him for building MALT into a community of farmers and concerned individuals who will carry MALT's success into the future.

Rick Lafranchi  
*Chair, MALT Board of Directors*

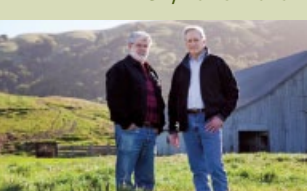
**1980**

MALT is founded as the first land trust dedicated to farmland protection.



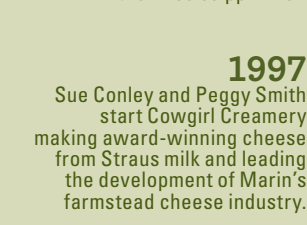
**1985**

Lucasfilm conveys conservation easement on 2,538 acres of Skywalker Ranch.



**1992**

MALT acquires easement on 660-acre Straus dairy and home ranch. The Straus family uses proceeds to become first certified organic dairy west of the Mississippi River.



**1997**

Sue Conley and Peggy Smith start Cowgirl Creamery making award-winning cheese from Straus milk and leading the development of Marin's farmstead cheese industry.



**2011**

1,013-acre Thornton Ranch protected with affirmative agricultural use in its easement.



**1984**

Robert Berner becomes Executive Director.

**1986**

MALT acquires a conservation easement on the 477-acre Lafranchi Ranch.



**1993**

MALT acquires easement on 1,192-acre Nobman Ranch, permanently protecting the entire west side of Marin landmark Black Mountain.



**2005**

Robert Giacomini Dairy easement is now home of Point Reyes Farmstead Cheese Company.



**2012**

69 farms and ranches, nearly 45,000 acres, permanently protected.



*Twenty-eight years ago* it was my good fortune to become Executive Director of the fledgling organization created a few years earlier to help preserve and protect the family farms and ranches that are an integral part of the history, culture, environment and basic character of Marin County. I couldn't have imagined that my work with MALT would stretch over nearly three decades.

It has been an enormous privilege to work with the ranching and farming families whose commitment to their heritage, their land and their work is the foundation of farmland conservation. Without their determination, nothing else could happen. Today, almost 300 farms and ranches offer an amazing variety of dairy products, meat, shellfish and organic produce for local households, restaurants and markets. The vitality of Marin agriculture is demonstrated by the growing number of world-class products from both traditional operations and agricultural entrepreneurs, most of whom are new since I came to work for MALT in 1984.

The creation of MALT was an inspired act. Ellen Straus and Phyllis Faber did not know if their dream could be realized or what success might look like. We do now.

This year with your support, MALT protected two important ranches, the 1,013-acre Thornton Ranch and the Moretti Family Dairy. Almost half of Marin's working landscape, 69 farms and ranches totaling nearly 45,000 acres, is now permanently protected.

But MALT's work is not done. Our proximity to the ever-growing Bay Area metropolis is both a curse and a blessing—the persistent threat of escalating land values unrelated to agriculture on one hand; and access to markets and a population that cares where their food comes from and the character and quality of the environment in which they live on the other.

I am profoundly grateful for the opportunity to work with Marin's farming and ranching families, political leaders with ideals and conviction, the support and guidance of MALT's Board of Directors, an extraordinary staff that is the engine that could, colleagues and partner organizations and the thousands of donors whose generous support enables everything else.

Thank you,



Robert Berner

*Executive Director*

## FARMLAND FOREVER

### *Campaign to Honor Bob Berner*

In 2011 MALT launched Farmland Forever: Campaign to Honor Executive Director Bob Berner to protect three key farms and ranches and to honor Bob's 28 years at MALT's helm. The cost was estimated at \$5 million. Public agencies contributed more than half. MALT turned to supporters like you to help raise the remaining \$2 million. Since the campaign launched, hundreds of you have contributed to its success.

### *Thank you!*

*The following individuals and foundations contributed \$250 or more to the campaign between July 2011 and June 2012.*

Anonymous (10)	Kathy & Rick Lowrey
11th Hour Project	Marvin & Linda Lundwall
Harold C. Appleton	Catherine & Richard MacDonald
The Alvin H. Baum, Jr. Philanthropic Fund	Suzanne Martinez
Constance Bernstein	Sheila McGrath
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Marilyn Burns Fund	Loren & Lisa Poncia
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N. Colin Lind & Anne Lind	Keith Yamamoto
T. Dixon Long & Springcreek Foundation	Elizabeth Zarlengo & Gary Ireland
	John E. Zimmerman



# 2011–2012 FAMILY FARMS PROTECTED



Thornton Ranch



Thornton Family

Moretti Family



Moretti Family Dairy

PHOTOS: PAIGE GREEN

## 68. THORNTON RANCH

The 1,013-acre Thornton Ranch was settled nearly 160 years ago by rancher Gary Thornton's ancestors, the Marshall family, as part of the family's vast original land holdings that once stretched from Bodega Bay to the town of Marshall (which they founded). On a clear day the ranch commands sweeping views reaching the Pacific Ocean to the west, and to the northeast, the geothermal steams of Geyserville.

When Gary's father passed away in 2000, enormous estate taxes forced Gary to sell off his dairy herd and nearly sell part of the property to developers in order to protect the rest. It would have been an inglorious demise of a farm with such rich history.

MALT worked with Gary for nearly a decade to navigate complex legal and tax options and in August 2011 protected the ranch as farmland forever. Today, Gary and his youngest daughter Marissa—the sixth generation to steward this land—raise grassfed cattle and sheep. Partnering with her father, Marissa is taking steps toward renovating the milk facilities to make farmstead cheese. His oldest daughter Brianna might also have ideas for the future of their historic ranch.

MALT's protection of the Thornton Ranch marks the near completion of an 8,000-acre agricultural "greenbelt" around Tomales. But more than that, Thornton Ranch will be around for generations to come.

## 69. MORETTI FAMILY DAIRY

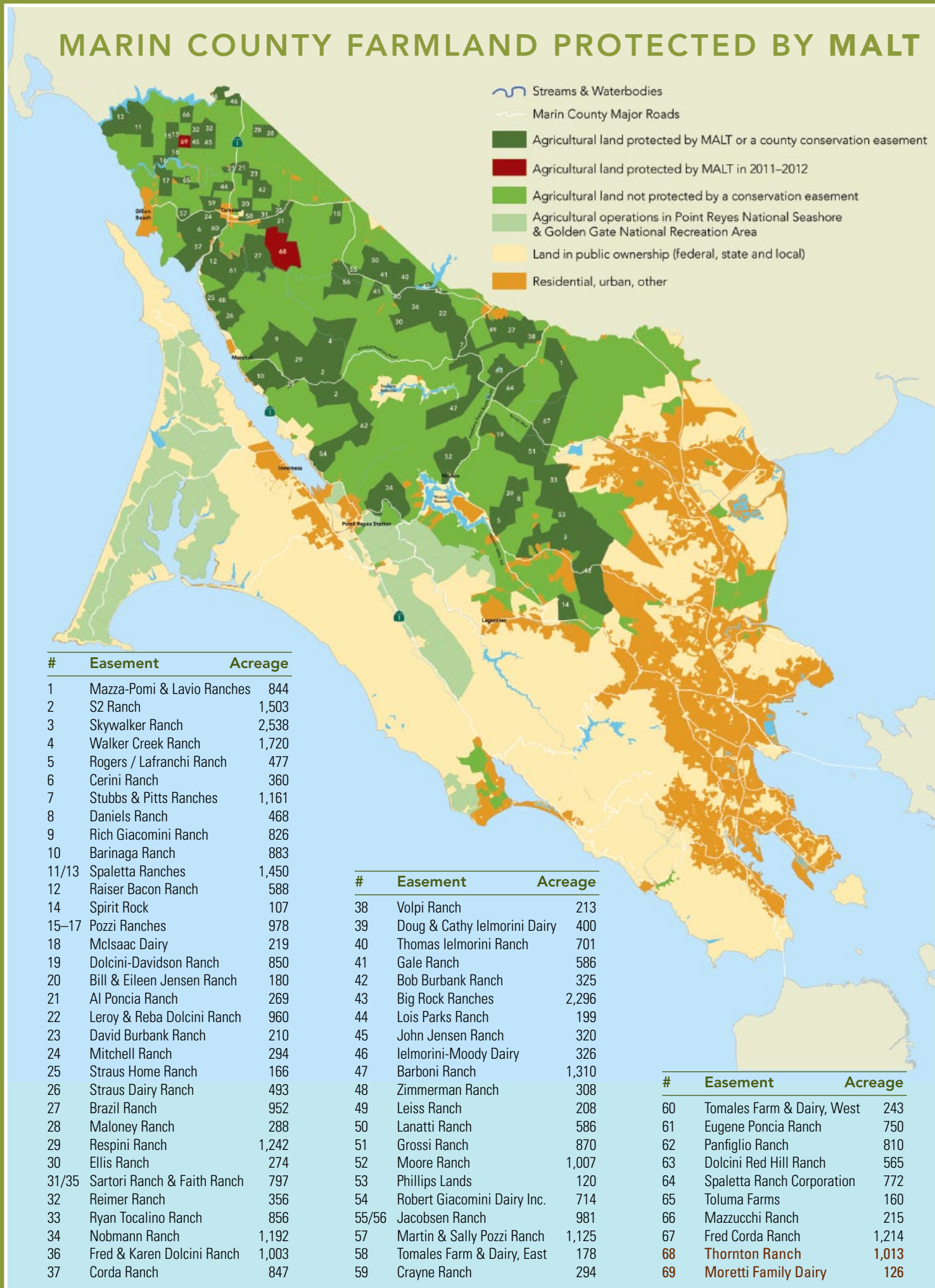
Typically it takes more than a year for MALT to protect a family farm. But when Mike and Monique Moretti came to MALT with news that 126 acres of pastureland they had leased for 16 years could be sold to a nonagricultural buyer, MALT got to work.

The Morettis' dairy is certified organic. To meet the certification standards, the dairy herd needs to have access to a set amount of pastureland. Without the 126 acres, the dairy would lose its organic certification. In addition, the development of this key piece of pastureland, which is surrounded almost entirely by MALT-protected farms, would have not only jeopardized the future of this family's farm but impacted wildlife corridors, grassland bird habitat and the water quality of Stemple Creek.

Fortunately the Morettis' grazing lease contained a critical first right of refusal clause, giving them 20 days to match the buyer's offer. MALT immediately put together a plan to purchase an agricultural conservation easement to ensure that the land is permanently protected as farmland.

Thanks to MALT supporters, whose contributions made up the entire price of the conservation easement, MALT was able to act quickly. With MALT's support, the Morettis were able to match the offer with not a day to spare and the family's organic dairy was saved.

# MARIN COUNTY FARMLAND PROTECTED BY MALT





# OUTREACH SUPPORTERS

## *It takes a community*

to protect the land and carry on Marin's farming traditions. MALT's volunteers play an important role in building awareness of and encouraging support for local agriculture, and fostering a connection between people and the land.

Our volunteers make possible the many public programs and events MALT holds year-round on Marin farms and ranches. Last year, with their help, MALT hosted nearly a thousand people at farm tours, hikes and workshops showcasing local growers, chefs, winemakers and artists.

We are grateful to the individuals, agencies, organizations, businesses and farm families whose participation as volunteers inspires our community's growing commitment to keeping agriculture in Marin's future.

## MALT VOLUNTEERS

*Thank you to our dedicated MALT volunteers who help with our Hikes, Tours & Talks, Farm Field Studies Program, office work and much more:*

Beni Agoustari	Sue Evans	Leigh Kenny	Laura Schwartz
Paula Alsterlind	Virginia Fifield	Bill Kraft	Leila Sharifi
Lynn Anderson	Lester Foote	Caroline Kraus	Lydia Sharifi
Barbara Beck	Paula Frankel	Christine Kuehn	Donna Shoemaker
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Nina Bellucci	Leah Fritts	Joan Lamphier	Rebecca "Beki" Simon
Jody Berman	Leigha From	Kathryn Lino	Stephanie Smith Stein
Celeste Binnings	Susan Galbraith	Bonnie MacLaird	Laine Sprague
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Barbara Burghart	Kathy Grey	Patti Mielziner	Sara Rose Tannenbaum
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Suzanne Burrows	Anne Hellman	Allison Nygaard	Tamara "Tami" Trussel
Nancy Chaffin	Liz Hendey	Heidi Otto	Jano Tucker
Jessie Christensen	Linda Herman	Laurel Pershall	Douglas Twitchell
Ed Christiansen	Don Hodge	Ann Piper	Helen Van Dongen
Sara Clow	Erika Hoytt	Melinda Pitcher	Frances Waddock
Deborah Coburn	Marguerite Illingworth	Susan Pridmore	Alice Wallace
Linda Dahl	Kristi Jacobson	Allison Puglisi	Elynn Wang
Bob Davisson	Kristine Jaeger	June Purpura	Jill Weinstein
Gloria DeMaria	Pamela Johnson	Diane Rehn	Philip Weinstein
Jill Denney	Muniera Kadrie	Charles Renfroe	Deborah Zierten
Karen Dietrich	Elena Kahn	Lynn Ross	
Susan Dollberg	Carrie Kao	Barbara Rothkrug	
Sarah Domenico	Heide Kawahata	Pia Saldarriaga	
Jennifer Drake		Joanne Saunders	
Margery Entwisle		Cynthia Sawtell	



*Moretti Picnic in the Pasture*

PHOTO: MICHAEL WOOLSEY



*(clockwise from top left): Moretti Picnic in the Pasture, Sue Conley and Margaret Moore, 2012 Directors' Barbecue at Moore Ranch*

PHOTOS: (LEFT) MICHAEL WOOLSEY  
(RIGHT, BOTTOM) DREW ALTIZER

## ORGANIZATIONS AND AGENCIES

*MALT thanks the following organizations and agencies that help educate and inspire the community about the importance of local agriculture.*

Agricultural Institute of Marin  
 Bay Area Green Tours  
 Bioneers  
 California Artisan Cheese Festival  
 Cavallo Point Lodge  
 Institute at the Golden Gate  
 Marin Organic  
 Marin Wine Growers Association  
 Nick's Cove Restaurant  
 Point Reyes National Seashore  
 Transition West Marin  
 University of California  
 Cooperative Extension  
 Whole Foods



*A view from Black Mountain*

PHOTO: MIA PELLETIER

## HIKE, TOUR AND EVENT HOSTS AND LEADERS

*Thank you to the ranchers and farmers who have hosted MALT events on their land:*

AllStar Organics, Janet Brown & Marty Jacobsen  
 Barinaga Sheep Ranch, Marcia Barinaga  
 Black Mountain Ranch, Margaret Nobmann,  
 Mike Giammona & David Osborn  
 County Line Harvest, David Retsky  
 Escalle Winery, Mary Tiscornia  
 Fresh Run Farm, Peter Martinelli  
 Gale Ranch & Chileno Valley Beef,  
 Mike & Sally Gale  
 Hog Island Oyster Co., John Finger & Terry Sawyer  
 Leiss Ranch, Nancy Chaffin & Betty Nunes  
 Marin Carbon Farm, Peggy Rathmann & John Wick  
 Marin Sun Farms, David Evans  
 McEvoy Olive Ranch, Nan McEvoy,  
 Shari de Joseph, Eliza Fisher & Jill Lee  
 Moore Ranch,  
 Jim & Margaret Moore & Rich Gallagher  
 Nicasio Valley Cheese Company,  
 Rick, Randy & Scott Lafranchi  
 Nicasio Valley Farms & Lafranchi Dairy,  
 Randy Lafranchi & Lynette Pareglio  
 Point Reyes Farmstead Cheese Company,  
 Lynn Stray & Jill Basch  
 Red Hill Ranch, Kitty & Doug Dolcini  
 Spaletta Ranch, Jim Spaletta

Stemple Creek Ranch & Poncia Ranch,  
 Loren, Lisa & Al Poncia  
 Straus Family Dairy and Creamery,  
 Albert, Jeanne & Vivien Straus  
 Toluma Farms, Tamara Hicks & David Jablons

*Thank you to the tour leaders, speakers, chefs, winemakers, farmers and other experts who contributed their knowledge and skills to our educational programs:*

Larry Bain,  
 Let's Be Frank  
 Sue Conley,  
 MALT Board Chair  
 Jeff Creque, Soil Scientist  
 Sharon & Steve Doughty,  
 Point Reyes Vineyards & Winery  
 Phyllis Faber, MALT Co-Founder  
 Aaron Gilliam, Butcher  
 Ralph Grossi, MALT,  
 Founding Board Chair  
 Deborah Koons Garcia,  
 Lily Films  
 Dewey Livingston,  
 Historian  
 Adam Mali, Chef,  
 Nick's Cove Restaurant

Kevin Maloney, Fallon Ranch

Marin Winegrowers Association:  
*Bailiwick Wines, Brookside Cellars, Burning  
 Bench Cellars, Couloir Wines, Deloach Vineyards,  
 Dutton-Goldfield, Easkoot, Kendric Vineyards,  
 Pacheco Ranch Winery, Pey-Marin Vineyards,  
 Point Reyes Vineyards, Sean Thackrey, Skywalker  
 Ranch Vineyards, Stubbs Vineyard, Vision Cellars,  
 Willowbrook Cellars*

Bill McKibben, Author & Environmentalist  
 Mark & Myriam Pasternak, Devil's Gulch Ranch  
 Susan Pridmore, Chef  
 Allan Reeves, France from Inside Tours  
 Julie Rossotti, Rossotti Ranch  
 Aaron Roth, Golden Gate National Recreation Area  
 David Wimpfheimer, Naturalist

*Thank you to the farmers and ranchers who welcomed thousands of schoolchildren as part of the Farm Field Studies Program:*

Bivalve Dairy, John & Karen Taylor  
 Drakes Bay Family Farms,  
 Kevin & Nancy Lunny & Ginny Cummings  
 Gospel Flat Farm, Don & Mickey Murch  
 Paradise Valley Produce, Dennis & Sandra Dierks  
 Tresch Dairy, Joe & Kathy Tresch  
 Windrush Farms,  
 Mimi Luebbermann & Arann Harris



# MALT DONORS July 1, 2011 – June 30, 2012



*“MALT plays a vital role in guaranteeing that agriculture will continue to thrive in towns such as Tomales. MALT has made it possible for multi-generational families to maintain their farms and for first-time family farms such as ours to take root. Due to financial support through an easement, networking and a shared vision for the future of farming, MALT has been an invaluable partner in the sustainable artisanal cheese movement in Marin County.”*

~ The Hicks-Jablons Family, Tomales  
MALT donors and owner of Toluma Farms

## VISIONARY (\$20,000 or more)

Anonymous (3)  
11th Hour Project  
Alvin Baum  
& Robert Holgate ♦  
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PHOTO: MICHAEL WOOLSEY

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*“The agricultural lands of West Marin give us so much — incredible beauty and serenity, an escape from the crush of city life, and truly amazing food and wine — and supporting MALT is the best way we know to give back and to protect West Marin for future generations.”*

~ Monique Schaulis and Matthew Werdegart  
San Francisco, MALT donors

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*"When we prepared our will, MALT was one of the charitable beneficiaries we knew we had to include. We've been involved with MALT since hearing the founders give a talk in 1997, and we were immediately impressed with the clarity of vision and the importance of the mission described. Legacy giving is a way that we can help ensure that this great organization has a great future."*

~ Christina and Ken Waldeck, Mill Valley  
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*"In support of MALT's mission, we've made donations in memory of friends over the years, and in June we asked our family and friends who were so inclined to donate to MALT in honor of our 50th anniversary. We consider these donations to be a win/win, especially for future generations who will benefit from Marin's family farms and ranches."*

~ Diane and Ed Ryken, Novato  
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To make a secure gift online, visit [www.malt.org/donate](http://www.malt.org/donate), or call 415.663.1158 to speak with someone in our Development Department.



PHOTO: DREW ALTIZER

**MEMBERSHIP:** Your membership contributions to our annual fund provide 80% of our annual operating budget.

**BEQUESTS & PLANNED GIFTS:** Bequests and memorial gifts help build a crucial endowment for MALT that allows us to be partners in stewardship with the landowners and effectively monitor the easements we hold.

**MONTHLY GIVING THROUGH THE PHYLLIS FABER CIRCLE:** Named in honor of MALT's co-founder, this option allows you to support MALT through monthly gifts charged to your credit card.

**GIFTS OF STOCK:** Receive a charitable deduction for the full, fair market value of your gift, along with an exemption from capital gains tax, on shares you have owned for at least one year (under current law).

**HONORARY OR MEMORIAL GIVING:** Celebrate the lives and achievements of special individuals by making gifts in their honor or memory.

**WORKPLACE GIVING:** Check with your employer about matching gifts or workplace giving through EarthShare.

## ANNUAL MEMBERSHIP BENEFIT LEVELS

	Supporter (\$40-\$99)	Sustainer (\$100-\$249)	Sponsor (\$250-\$499)	Patron (\$500-\$999)	Benefactor (\$1,000-\$4,999)	Steward (\$5,000-\$9,999)	Guardian (\$10,000-\$19,999)	Visionary (\$20,000+)
Support the permanent preservation and protection of Marin County farmland	X	X	X	X	X	X	X	X
Members-only discounted rate to Hikes, Tours & Talks events	X	X	X	X	X	X	X	X
Invitation to select, members-only events	X	X	X	X	X	X	X	X
Subscription to MALT's quarterly newsletters and annual Year in Review	X	X	X	X	X	X	X	X
Marin-Sonoma Artisan Cheese Trail Map	X	X	X	X	X	X	X	X
Invitation to 2013 Black Mountain hike		X	X	X	X	X	X	X
Donor listing in the Year in Review			X	X	X	X	X	X
Invitation to the annual "Past, Present & Future: A Conversation and Update with MALT's Executive Director"				X	X	X	X	X
Invitation to the annual Directors' Barbecue Luncheon on MALT-preserved farmland					X	X	X	X
Detailed notice of conservation easement closings						X	X	X
Customized private tour on MALT-protected farmland							X	X
Premier acknowledgment in Year in Review								X

## THIS YEAR

**3,458** DONORS GAVE TO MALT



**355** NEW DONORS CONTRIBUTED



**53%** HAVE GIVEN FOR 10+ YEARS



**1,139** ACRES OF NEW LAND PROTECTED

PHOTOS: (TOP) DREW ALTIZER, (CENTER, BOTTOM) MICHAEL WOOLSEY

## CORPORATE CIRCLE

*July 1, 2011 – June 30, 2012*

### JOIN MALT's CORPORATE CIRCLE AND HELP PROTECT LOCAL FARMLAND, FOREVER!

Demonstrate your organization's commitment to Marin's agricultural heritage, a thriving rural economy, access to fresh health food and good environmental stewardship of our farmlands. Our Corporate Circle Program offers exposure and expanded brand promotion for your company, as well as opportunities for team building and employee engagement. Many Bay Area businesses have played a significant role in ensuring that our farmland is preserved in perpetuity...won't you join them?

*For more information, please go to [www.malt.org/corporatecircle](http://www.malt.org/corporatecircle) or contact Noelle Moss or Michael Woolsey at 415.663.1158.*

#### CORPORATE STEWARD (\$5,000 or more)

Marin Country Mart  
United Markets  
Whole Foods Market

#### CORPORATE CONSERVER (\$2,500 – \$4,999)

Cowgirl Creamery  
edible Marin & Wine Country  
Pam Ferrari Custom Catering ♦  
Partisan Arts, Inc.  
Straus Family Creamery ♦  
Three Twins Ice Cream

#### BUSINESS BENEFACTOR (\$1,000 – \$2,499)

Autodesk, Inc. ♦  
California's Artisan Cheese Festival  
Earl's Organic Produce  
Good Earth Natural Foods ♦  
Marin Energy Authority  
Marin French Cheese Co. ♦  
Marin Natural Medical Clinic

Nicasio Valley Farms ♦  
Point Reyes Farmstead Cheese Company  
Point Reyes Vineyards

#### BUSINESS PATRON (\$250 – \$999)

Bank of Marin Community Fund ♦  
Cafe Stella  
Clover Stornetta Farms, Inc. ♦  
County Line Harvest  
E&J Gallo Winery  
Hendrickson Development, Inc.  
Into the Blue ♦♦  
Lagunitas Brewing Co.  
LSA Associates, Inc. ♦  
Marin Cyclists Club ♦  
Marks Family Creamery, LLC ♦  
Marin Garden Club ♦  
Mill Valley Market, Inc.  
Rustic Bakery  
Sausalito Women's Club ♦  
Veritable Vegetable Inc.  
Vin Antico  
Zuni Café

♦ Donors to MALT for 10–19 years ♦ Donors to MALT for 20 years or more  
♦ Phyllis Faber Circle monthly giving program



*"United Markets' livelihood depends on our customers' choices, and locally cultivated and produced products are at the top of their list. We know that supporting local ranches and producers is at the heart of this movement and value and love MALT for protecting what is precious to us all."*

~ Bill Daniels (owner) and Kelly Augustine (daughter), United Markets

PHOTO: MICHAEL WOOLSEY



## Statement of Financial Condition as of June 30, 2012

ASSETS	
Current assets—cash and cash equivalents	\$ 3,721,770
Current assets—other	269,527
Property, land and equipment, net of depreciation	1,386,413
Irrevocable planned gifts at present value	445,376
Unrestricted investments held for long term	1,015,781
Restricted endowment investments	4,418,353
Investments and pledges restricted for conservation projects	1,067,538
Other assets	5,246
<b>TOTAL ASSETS</b>	<b>\$12,330,004</b>

LIABILITIES and NET ASSETS	
LIABILITIES:	
Accounts payable and accrued expenses	\$ 131,702
<b>TOTAL LIABILITIES</b>	<b>\$ 131,702</b>
NET ASSETS:	
Unrestricted	\$ 6,256,810
Temporarily restricted	1,523,139
Permanently restricted	4,418,353
<b>TOTAL NET ASSETS</b>	<b>\$12,198,302</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$12,330,004</b>

## Summary of Activity and Changes in Net Assets

REVENUE and ADDITIONS TO NET ASSETS	
Memberships, contributions, grants and bequests	\$ 2,493,747
Government grants	1,320,000
Program revenue and other	149,995
<b>TOTAL REVENUE AND ADDITIONS TO NET ASSETS</b>	<b>\$ 3,963,742</b>

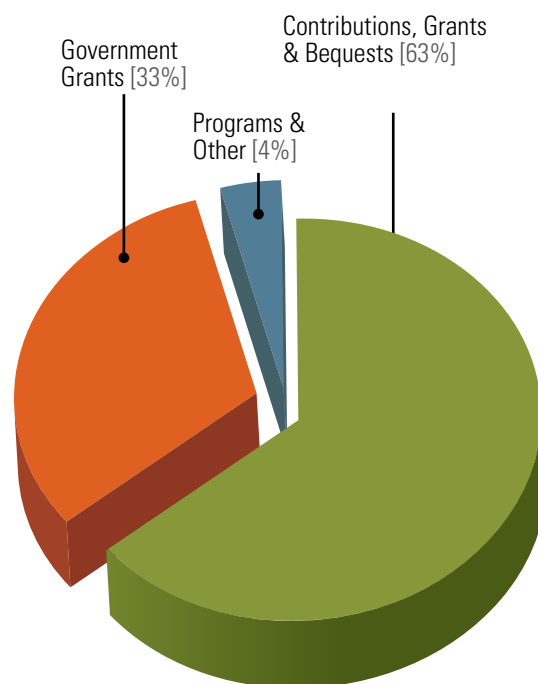
EXPENSES	
Purchase of conservation easements	2,894,173
Other program expenses	1,316,875
Fund raising	665,885
Management and support services	401,435
<b>TOTAL EXPENSES</b>	<b>\$ 5,278,368</b>
CHANGE IN NET ASSETS FROM OPERATING ACTIVITIES	
Investment Return	57,417
<b>CHANGE IN NET ASSETS</b>	<b>\$(1,257,209)</b>

### • Unrestricted net assets are broken down as follows:

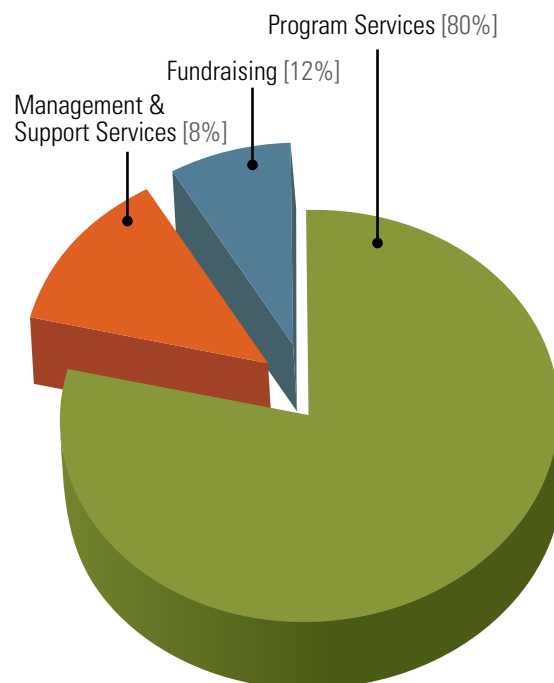
Operating, including \$1,384,764 of building and facilities	\$ 1,513,127
Easement acquisition fund	3,650,749
Board designated endowment	1,092,934
<b>Total Unrestricted Net Assets</b>	<b>\$ 6,256,810</b>

♦ MALT purchased two conservation easements in the fiscal year, using \$1.5 million in funds raised in the prior fiscal year, which is the main reason for reporting a negative change in net assets.

## REVENUE BY CATEGORY



## EXPENSES BY CATEGORY



Post Office Box 809  
Point Reyes Station, CA 94956  
415.663.1158 • farmland@malt.org

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Marin Agricultural  
Land Trust

## BOARD OF DIRECTORS

2011-2012

Sue Conley, Chair  
Artisan Cheesemaker  
Point Reyes Station

Rick Lafranchi, Vice-Chair  
Businessman, San Anselmo

Tony Gilbert, Secretary  
Lawyer, Marshall

Gail Seneca, Treasurer  
Writer, Inverness

Bob Bingham  
Investment Advisor, San Francisco

Phyllis Faber, Co-Founder  
Biologist, Mill Valley

Mike Gale  
Rancher, Chileno Valley

Joe Gillach  
Businessman, Tiburon

Dominic Grossi  
Dairyman, Novato

Chris Kelly  
Conservationist, Larkspur

Steve Kinsey  
Supervisor, 4th District

Peter Martinelli  
Vegetable Grower, Bolinas

Jim McIsaac  
Rancher, Novato

Julie Rossotti  
Farmer/Rancher, Petaluma

Neil Rudolph  
Retired Investment Advisor, Mill Valley

Lynn Giacomini Stray  
Farmstead Cheese Producer  
Point Reyes Station



*Left to right (standing):* Jim McIsaac, Joe Gillach, Ellie Riila, Sue Conley, Tony Gilbert, Neil Rudolph

*Left to right (sitting):* Rick Lafranchi, Gail Seneca, Phyllis Faber, Chris Kelly, Steve Kinsey



*Left to right (standing):* Deirdre Holbrook, Noelle Moss, Nicole Palkovsky, Patricia Hickey, Bob Berner, Lynn Figone, Stine Ball, Christine Harvey, Michael Woolsey, Rosie Wilson

*Left to right (sitting):* Denise Rocco-Zilber, Mia Pelletier, Stacey Witchel, Kelly Brown, Helen Ferlino

## MALT STAFF

Robert Berner  
Executive Director

Kristine Ball  
Director of Development

Kelly Brown  
Major Gifts Officer

Helen Ferlino  
Accounting Associate

Lynn Figone  
Administrative Assistant

Christine Harvey  
Database Manager

Patricia Hickey  
Stewardship Director

Deirdre Holbrook  
Director of Outreach  
& Communications

Noelle Moss  
Annual Giving Manager

Nicole Palkovsky  
Outreach Coordinator

Mia Pelletier  
Communications Associate

Denise Rocco-Zilber  
Events and Volunteer Manager

Jeff Stump  
Easement Program Director

Rosie Wilson  
Stewardship Associate

Stacey Witchel  
Director of Finance  
& Administration

Michael Woolsey  
Development Associate

Marin Agricultural Land Trust is a member-supported, nonprofit organization created in 1980 by a coalition of ranchers and environmentalists to permanently preserve Marin County farmland. Some of the Bay Area's most highly acclaimed dairy products and organic crops are produced on farmland protected by MALT agricultural conservation easements, which total nearly 45,000 acres on 69 family farms and ranches.

For information about Marin's working farms and ranches and the food they produce, visit [malt.org](http://malt.org).

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