



Protecting the Land That Sustains Us

—————2016–2017 ANNUAL REPORT—————

Dear Members and Friends,



Like all MALT-protected lands, these ranches will benefit from the technical and financial assistance we provide through our Stewardship Assistance Program (SAP), which is increasingly focused on working with landowners to plan, identify and implement climate-beneficial practices that build soil organic matter, reduce GHG emissions, enhance grazing and increase perennial vegetation.

Our partners—both public and private—make this all possible. In 2012, Marin County voters first approved Measure A, a quarter-cent sales tax that goes to protecting parks, open space and farmland. MALT has been able to leverage \$2.9 million in Measure A funding since its inception, all used for the purchase of conservation easements. Private donations to MALT are currently matched by these public funds.

The cost of protecting farmland with conservation easements continues to escalate in West Marin, nearly doubling between 2011 and 2016. As we look ahead, we will be asking you to help extend Measure A, and to continue giving generously in support of our goal of protecting 100,000 acres in support of a thriving agricultural community in a healthy and diverse natural environment.

With gratitude,

A handwritten signature in black ink, appearing to read "Jamison Watts".

Jamison Watts
Executive Director

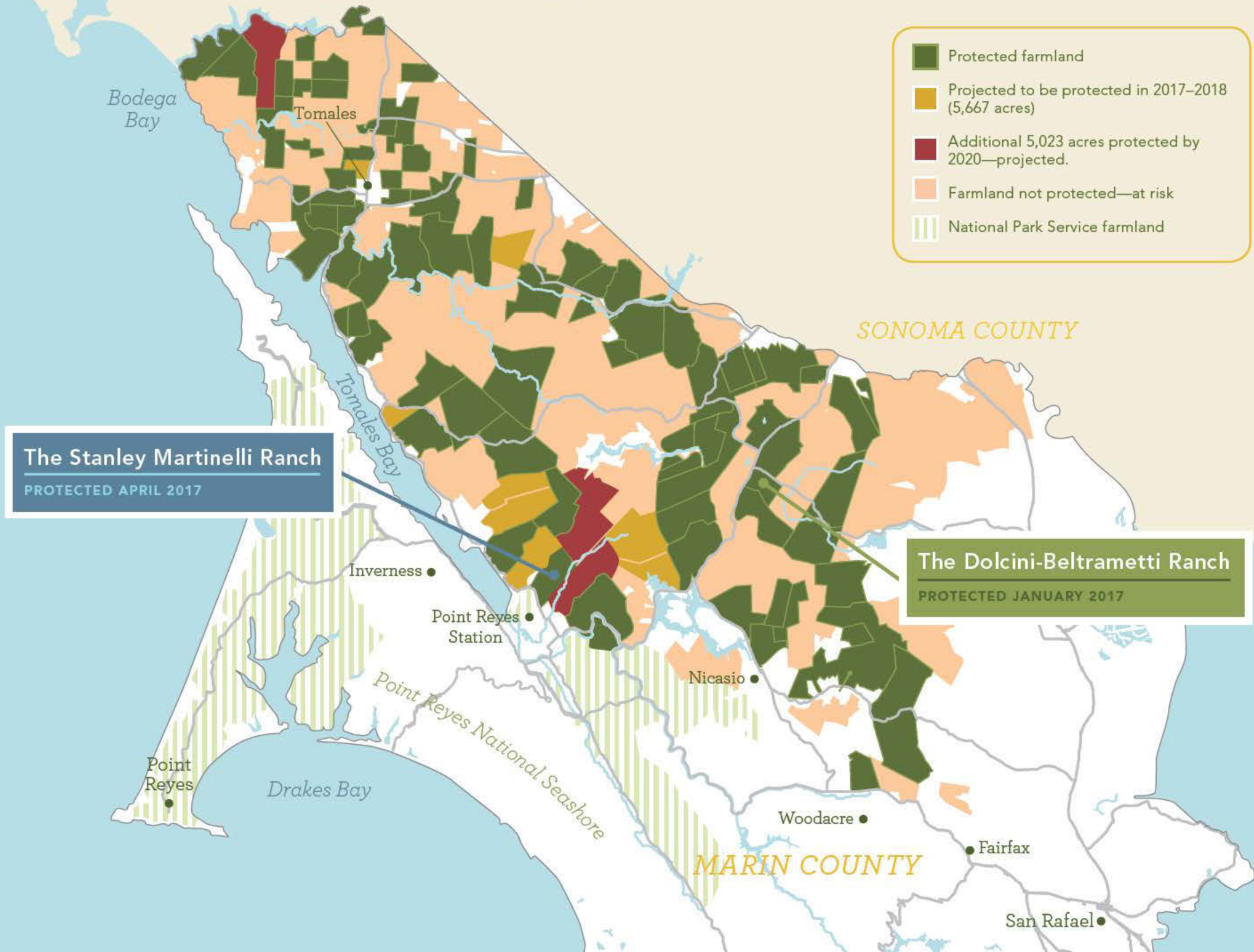
A handwritten signature in black ink, appearing to read "Janine Guillot".

Janine Guillot
Chair, MALT Board of Directors

As of the end of our fiscal year, on June 30, 2017, we protected 80 farms and ranches, totaling 48,700 acres, scaled up our carbon farming program and broadened our base of support. Along the way, our work has evolved to include a mandatory agricultural use provision, ensuring that the land not only stays protected from development but also continues to be agriculturally productive, supporting the local and regional economy that has become world famous for its organic artisan cheeses and pasture-raised beef and lamb.

In FY 2016-17, we placed easements on two important at-risk ranches: the Stanley Martinelli Ranch and the Dolcini-Beltrametti Ranch. As land passes to the next generation, it carries with it a risk of sale and development. Both of these ranches will stay in agriculture for the next generation and beyond.

Farmland Protected by MALT and You



FY 2016–17 Accomplishments



The Stanley Martinelli Ranch

YOU AND MALT PROTECTED:



602 acres
farmland



418 acres Bay Area
Critical Linkage habitat



2.23 miles
stream



"My family loves this ranch and my son Rodney loves his cows. It's part of a lifestyle going back generations on both sides of the family. I'm so happy MALT was there when we really needed them."

—ELAINE MARTINELLI

MALT protected the historic 602-acre

Stanley Martinelli Ranch in April 2017. Adjacent to the Golden Gate National Recreation Area and overlooking the southeastern shore of Tomales Bay just two miles north of Point Reyes Station, the scenic cattle ranch is coveted real estate.

The Martinelli family has owned the ranch for more than 120 years and runs a small beef operation with 70–80 head of cattle. Since Stanley Martinelli passed away in 2014, his widow, Elaine Martinelli, has managed the ranch with help from her children—Rodney, Mike, Cheryl and Daryl. Despite financial burdens, the family has resisted pressures to sell the land, but the ranch's future has been increasingly in question. The \$1,815,000 MALT easement, funded by gifts to MALT from private donors and a matching grant from Measure A's Marin County Farmland Preservation Program, is enabling the family to put the ranch back on solid financial footing while protecting the land as farmland forever.

The ranch connects federally protected National Park Service land on the east shore of Tomales Bay to the coastal ridges north of Point Reyes Station. The ranch's mosaic of coastal grasslands and forested uplands connects a vast network of critical habitat that links Tomales Bay to inland portions of Sonoma, Napa and Lake Counties. The ranch contains habitat for mountain lions, bobcats, owls, raptors, waterfowl and geographically unique plant species, as well as riparian plants and animals in Grand Canyon and Tomales Canyon Creeks, which skirt the property line on their way into Tomales Bay.

Dense woodlands and steep grassy slopes covering much of the ranch retain diverse populations of woody species and native grasses throughout the property, including coast live oaks and California buckeye trees, purple needle grass and blue wild rye.



The Dolcini-Beltrametti Ranch

YOU AND MALT PROTECTED:



326 acres
farmland



3 acres
wetland



1 mile
stream

Organic milk is the county's leading agricultural product and has led gains in Marin's agricultural economy over the last two years. Organic certification requires that animals spend the majority of the year on pasture, increasing demand for suitable rangeland in Marin.

MALT protected the 326-acre Dolcini-Beltrametti Ranch in Hicks Valley, where Point Reyes-Petaluma Road meets Novato Boulevard, in January 2017. The ranch links a swath of 22,897 acres of protected land, creating the largest contiguous block of protected agricultural land in Marin, stretching between Nicasio and Novato, from San Geronimo Valley to Chileno Valley and West Petaluma.

This ranch's future has long been contested. In the 1950s, the Beltrametti family sold the dairy ranch. Thirty-two homes were proposed for the site in the early 1970s, a plan staunchly opposed by members of the Dolcini family who have farmed in this part of Marin for generations. In 2016, the Dolcinis bought the property, marking one of the few times in recent history in West Marin that a farm or ranch has returned to the hands of ranchers after being held by a nonagricultural owner.

The Dolcinis are incorporating the ranch into the family's neighboring organic jersey dairy, Dolcini Jersey Dairy (a Clover Organic dairy), to meet the rising demand for locally produced organic milk. With the land now protected for farming, the Dolcinis can grow more of their own feed and use the land as grazing pasture for their animals, enhancing their dairy business.

Protecting Dolcini-Beltrametti Ranch connected two large areas of MALT-protected ranches: eight ranches to the south and east, toward Novato, and 18 ranches to the north and west, toward Petaluma and up Chileno Valley. This connected acreage secures habitat for wildlife, a critical mass of farms necessary to support needed agricultural services, local food production and our scenic working landscape.

The \$1.66 million easement was funded by gifts to MALT from private donors and a matching grant from Measure A's Marin County Farmland Preservation Program. MALT has now protected six ranches with funds from this county program.



MALT Stewardship Highlights

In addition to protecting farms and ranches

from subdivision and development, an increasingly important part of MALT's work is collaborating with landowners on land stewardship. MALT pays monitoring visits to each property every year. This visit is a time for conversations with landowners that often result in stewardship improvement projects through MALT's Stewardship Assistance Program (SAP). During the 2016-17 fiscal year, MALT staff and partner organizations worked with 13 landowners to install infrastructure improvements to protect soil and water quality, stabilize

stream banks and restore riparian habitat. The Stewardship Assistance Program directly supports carbon farming on MALT-protected farms and ranches by working with landowners to plan, identify and implement climate-beneficial practices that build soil organic matter, reduce greenhouse gas (GHG) emissions, enhance grazing and increase perennial vegetation in strategic locations. Many of our larger partnership projects include multiple practices such as stream bank stabilization with riparian exclusion fencing and planting. Over half of the projects in 2016-17 were climate-beneficial projects.

MALT partners closely with several other conservation organizations to complete this work, including Marin Resource Conservation District (MRCD), USDA Natural Resources Conservation Service (NRCS) and Point Blue's Students and Teachers Restoring a Watershed (STRAW). Stewardship funding is made available through Measure A's Farmland Preservation Program but requires matching dollars from noncounty sources.

Our stewardship work shows our commitment to our landowners and the future of sustainable agriculture in Marin. An innovator and model in this field, MALT's stewardship staff frequently assists peer organizations and presents at state and national conferences.

Measure A

SINCE 2013, MEASURE A AND MALT HAVE ACCOMPLISHED:



6

farms and ranches with
conservation easements

2,553.2 acres

farmland in Marin



12

landowners assisted in
3 local watersheds

10.7 miles

streams protected



27 acres

wetlands

111,300 gallons

fresh water protected



230,381

metric tons

carbon stored in
vegetation and soil



11.7 acre-foot

off-channel irrigation pond for
instream habitat enhancement

285 acre-feet

groundwater recharge



1,661

native plants
installed

6.5 miles

riparian fencing



1,896 acres

regional
connectivity

938 acres

critical linkage habitat

SAP

IN THE LAST FISCAL YEAR, SAP
HAS ASSISTED RANCHERS WITH
THE IMPLEMENTATION OF:



2

solar water
systems

8

new water sources



800 linear feet

150+ trees
stream banks planted

5,000 feet

Creek Conservation Area fencing



Financial Report FY 2016–2017

We are pleased to report that 2016–17 was another successful fiscal year for MALT. We protected two ranches totaling 928 acres of farmland. Our stewardship staff visited all 78 ranches already under MALT protection to confirm that the terms of each easement continue to be met. In preparation for easement acquisitions in the coming years, we evaluated seven new ranches.

The fiscal year 2016–17 was also a successful year for fundraising. Our supporters gave almost \$2.2 million in unrestricted cash contributions, and pledged an additional \$1.8 million for easement acquisitions, land stewardship and operational support.

REVENUE: In 2015–16, we received contributions, multiyear pledges and sizable planned gifts totaling \$17.9 million. In 2016–17, total revenue of \$7.1 million was in line with the \$6.4 million raised in 2014–15.

EXPENSES: Total expense of \$6.3 million is down \$850,000 from last year. The primary reason for this decrease was a reduction in easement purchases costs. MALT completed one fewer easement acquisition project this year versus last year.

NET ASSETS: MALT ended the year with almost \$30.3 million in net assets, an increase of \$850,000 from last year. This increase is primarily due to investment gains in our stewardship fund and will be used to ensure our perpetual stewardship of the 80 ranches we've preserved through this fiscal year and those on which we will acquire easements in the future. Since MALT's inception in 1980, we have raised \$71 million in public and private dollars to permanently protect Marin County farmland.

Thanks to the commitment of our members and public agency partners, MALT is well positioned to pick up the pace of farmland protection over the next few years. MALT's efficient funding model, in which donor dollars are matched with public funds, such as the currently available sales tax revenue from the Marin County Farmland Preservation Program created by Measure A, means that we can leverage private gifts to protect more farmland.

The amounts presented on the opposite page are derived from MALT's audited financial statements for the year ended June 30, 2017. Copies of the audited report are available upon request.



Ray Fort
Director of Operations



Neil Rudolph
Treasurer, MALT Board of Directors

Statement of Financial Condition *as of June 30, 2017*

ASSETS

| | |
|---|----------------------|
| Current assets—cash and cash equivalents | \$ 10,345,034 |
| Current assets—bequest receivable | 118,000 |
| Current assets—other | 192,377 |
| Property, land and equipment, net of depreciation | 1,316,910 |
| Land held temporarily | 5,300,000 |
| Other noncurrent assets | 501,315 |
| Unrestricted investments held for long term | 4,913,882 |
| Restricted endowment investments | 4,968,353 |
| Pledges and assets restricted for conservation projects | 7,467,818 |
| TOTAL ASSETS | \$ 35,123,689 |

LIABILITIES *and* NET ASSETS

LIABILITIES:

| | |
|---------------------------------------|---------------------|
| Accounts payable and accrued expenses | \$ 222,441 |
| Long-term liabilities | 4,597,500 |
| TOTAL LIABILITIES | \$ 4,819,941 |

NET ASSETS:

| | |
|---|----------------------|
| Unrestricted | \$ 14,431,179* |
| Temporarily restricted | 10,904,216 |
| Permanently restricted | 4,968,353 |
| TOTAL NET ASSETS | \$ 30,303,748 |
| TOTAL LIABILITIES AND NET ASSETS | \$ 35,123,689 |

Summary of Activity and Changes in Net Assets

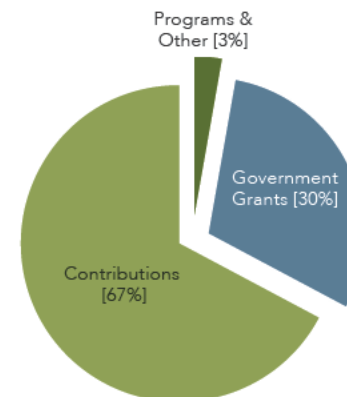
REVENUE *and* ADDITIONS TO NET ASSETS

| | |
|--|---------------------|
| Contributions | \$ 3,993,745 |
| Government grants | 1,790,834 |
| Program revenue and other | 161,893 |
| TOTAL REVENUE AND ADDITIONS TO NET ASSETS | \$ 5,946,472 |

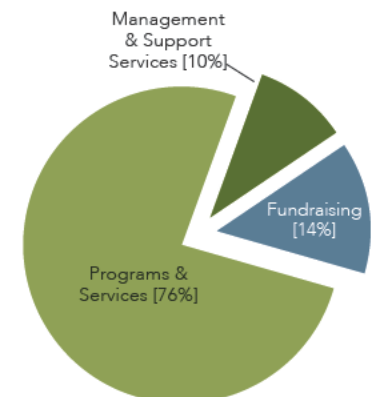
EXPENSES

| | | |
|---|------------------|---------------------|
| Purchase of conservation easements | \$ 3,538,682 | |
| Other program expenses | <u>1,248,576</u> | \$ 4,787,258 |
| Fundraising | | 887,444 |
| Management and support services | | 619,826 |
| TOTAL EXPENSES | | \$ 6,294,528 |
| CHANGE IN NET ASSETS FROM OPERATING ACTIVITIES | | \$ 348,056 |
| Investment return | | \$ 1,196,548 |
| CHANGE IN NET ASSETS | | \$ 848,492 |

REVENUE BY CATEGORY



EXPENSES BY CATEGORY



Thank you for Protecting Farmland Forever



*As of the end of fiscal year 2016-17, your commitment to Marin farmland has helped save 80 family farms and ranches on more than 48,000 acres. Each and every gift, no matter the size, helps protect more of the farmland you love, forever. The following generous supporters gave MALT cash gifts between July 1, 2016, and June 30, 2017. **Thank you for protecting the land that sustains us.***

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(\$100,000 OR MORE)

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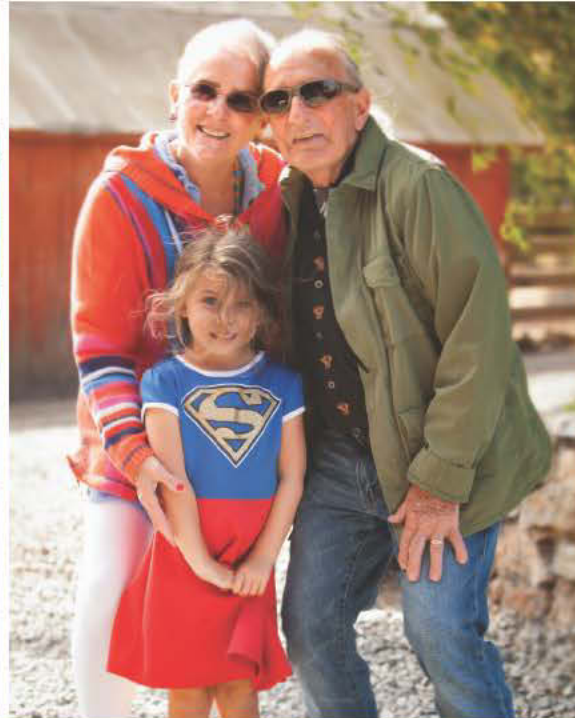
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* Donors to MALT for 10-19 years ** Donors to MALT for 20 years or more



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“We support MALT because access to farmland improves everyone’s life, and because individual farmers are often better stewards of land than large agriculture. I’m a passionate cyclist, and I am grateful for the beauty of Marin. Corporate matching is a good way to increase our impact in areas that we care about.”

Kara O’Keefe & Max Poletto, San Francisco
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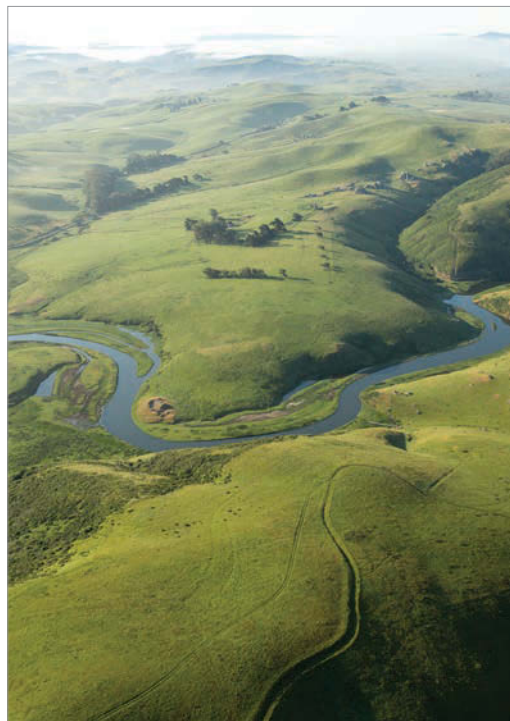
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“MALT has been an exciting venture in my life in watching the organization grow in its mission to protect Marin’s agricultural land. As part of my legacy, I want to continue to have a stake in the land’s future, keeping it open and permanently protected. The future is never certain, but my investment in agricultural lands will help make the future more secure for Marin’s ag lands and the ranchers who farm it.”

Phyllis Faber, Co-founder of MALT, Mill Valley, Legacy Giving Member

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County of Marin
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(\$250 OR MORE):

Thomas Fileti, Morrison &
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MALT Donors July 1, 2016 – June 30, 2017



"MALT's mission is vital today. By way of their hikes and other events, MALT is committed to keeping our community and next generation well educated on the importance of land preservation and stewardship. Our family is proud to be a part of the MALT family."

Laura, Andre, Diego and Ysa Fino, Fairfax
New MALT members

Corporate Circle



CORPORATE GUARDIAN (\$10,000–\$19,999)

Hog Island Oyster Co. **
Lagunitas Brewing Co.
Long Meadow Ranch
Pacific Gas & Electric Company
Whole Foods Market **

CORPORATE STEWARD (\$5,000–\$9,999)

Clif Bar Family Foundation
Cowgirl Creamery **
Fentons Creamery
Stemple Creek Ranch

CORPORATE CONSERVER (\$2,500–\$4,999)

BlBrooks fine flowers ©
Marin Country Mart
Nicasio Valley Cheese Co.
Partisan Arts, Inc.
Sir & Star at the Olema
Straus Home Ranch
Three Twins Ice Cream **

BUSINESS BENEFACTOR (\$1,000–\$2,499)

AppleGarden Farm
edible Marin & Wine Country
Good Eggs
Grizzly Peak Cyclists, Inc.
Hunt & Behrens, Inc. **
KWMR-FM
Macy's / Bloomingdale's
Marin French Cheese Co. **
Nicasio Valley Farms **
Peak Design
Point Reyes Farmstead
Cheese Company
Rustic Bakery

BUSINESS PATRON (\$250–\$999)

Agricultural Institute of Marin **
Amy's Kitchen

Bank of Marin Community Fund **
Bici Sport USA
California's Artisan Cheese Festival **
Clif Bar & Company
Clover Sonoma **
Comforts, Inc.
Equator Coffees & Teas
Karen Gray & Doug Elliott – Old Point Reyes Schoolhouse **
LSA Associates, Inc. **
McPhail Fuel Co.
Mike's Bikes
Mill Valley Market, Inc.
Osmo Nutrition
Out West Garage
Palace Market **
Sausalito Woman's Club **
Sonoma County Distilling Co.
Straus Family Creamery **
Stubbs Vineyards **
Sufferfest Beer Company
Toluma Farms/Tomales Farmstead Creamery
Tulocay Winery

In preparing this report, we made every effort to ensure that it is accurate and complete. If there is an omission or error, please accept our apologies and notify the development department at (415) 663-1158 x312 or development@malt.org so we can correct our records. This report lists all gifts of \$250 or more received between July 1, 2016, and June 30, 2017. Gifts made after that date will be published in next year's report.

* Donors to MALT for 10–19 years ** Donors to MALT for 20 years or more

Corporate Circle Spotlight: Lagunitas— Hops for Crops



Lagunitas Brewing Company was founded by Tony Magee on the kitchen stove in the town of Lagunitas. In early 1993, he was selling kegs out of the back of his pickup truck to local bars and restaurants in Marin County. While each truck delivery fit eight kegs per load, one keg would always find its way to a nonprofit organization. “As we grew, so has our giving back to our friends in our neighborhoods,” says Jim Jacobs, director of community giving at Lagunitas. “Our connection to agriculture is obvious.

The beer we make is created from ingredients that are grown in the ground—and then we add water. It’s only natural to help sustain our local agricultural community through grants, donations and fundraisers.”

As Lagunitas has grown, so has its ability to add programs of sustainability, including raising livestock for its TapRoom at its farm located behind the brewery in Petaluma; implementing a water purification and re-use system called the EcoVolt, from Cambrian Systems; adding solar panels to its campus this year; and also contracting directly with hop and barley farmers allowing the farmers to have a consistent income and earn more profits from their yields.

One of Lagunitas’ newest programs is called “Hops for Crops,” which encourages awareness of agriculture, the importance of sourcing local foods and support of sustainable farming practices. It benefits local nonprofit organizations by donating 100% of proceeds from the sale of Lagunitas beers at local farmers markets. Its origination stemmed from expanding relationships with family hop farmers and supporting local communities.

For a second year in a row in 2017, Lagunitas selected MALT as one of its recipients for Hops for Crops proceeds. In addition, Lagunitas provides generous supplies of beer for many MALT events.

“Our connection to agriculture is obvious. The beer we make is created from ingredients that are grown in the ground—and then we add water. It’s only natural to help sustain our local agricultural community through grants, donations and fundraisers.”

—JIM JACOBS



MALT VOLUNTEERS

Beni Agoustari
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Jan Blackford
Linda L. Blackwood
Esta Brand
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Pat Burns
Nancy L. Chaffin
Bob Davisson
Adam Dawson
Susan M. Dollberg
Sue Evans
Kamala Friedman
Susan Galbraith
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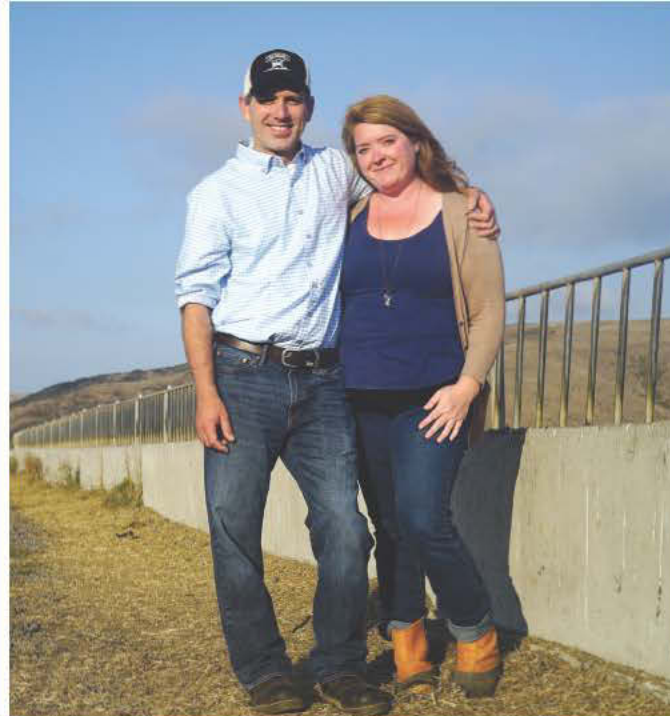
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Whitney Brooks Abbott
Chris Adessa
Nanette Biers
Martha Borge
John Comer
Christin Coy
William B. Dewey
Michael Drury
Jon Francis
Kristen Garneau
Susan Hall
Whitney Brooks Hansen
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Nancy Stein
Arturo Tello
Sarah Vedder
Ward Walkup
Thomas Wood
A special thank you to
Dr. Michael Whitt

“Raising a family on a MALT-protected ranch, I have learned first-hand the importance of saving agricultural land for future generations. Volunteering for MALT events is pretty exciting – it’s a great community of people protecting all the things I love!”

Elizabeth Hollis, MALT Volunteer
Assistant Manager & Chef Booth
Coordinator, Point Reyes
Farmers Market



FARMS AND RANCHES

Farmers and ranchers who welcomed MALT event guests and artists onto their land

Barinaga Ranch Marcia Barinaga & Corey Goodman
Black Mountain Ranch, Dave Osborn
Bob Burbank Ranch, Bob & Linda Burbank
Corda Ranch, Fred & Nettie Corda
Cow Track Ranch, Liz & Bruce Daniels
Red Hill Ranch, Kitty Dolcini & Doug Dolcini
Chileno Valley Ranch, Mike & Sally Gale
Eugene Poncia Ranch, Gene & Vicky Poncia
Faith Ranch, Bob Faith & Ramona Satori
Fallon Ranch, Anne Murphy & Scott Murphy
Fresh Run Farm & Paradise Valley Ranch,
The Martinelli Family
Gallagher North Bend Ranch, Paul,
Kevin & Katie Gallagher
Grossi Ranch, Ralph Grossi
Hamlet Ranch, Philip Raiser & Jennifer Raiser
Ielmorini Ranch, Doug & Cathy Ielmorini
Jensen Ranch, Bill & Eileen Jensen
Leiss Ranch, Nancy Chaffin & Betty Nunes

Long Meadow Ranch East & West, Ted, Laddie &
Chris Hall

Thomas Ielmorini Ranch, Tom & Claudia Ielmorini
Millerton Creek Ranch, Mike Giammona & Andrew Zlot
Moore Ranch, Jim & Margaret Moore
Nicasio Valley Farms, Lafranchi Dairy, Nicasio Valley
Cheese Co., Rick, Scott & Randy Lafranchi
Panfiglio Ranch, Joe Panfiglio
Point Reyes Farmstead Cheese Co., Bob Giacomini,
Lynn Giacomini Stray & Jill Giacomini Basch
Stemple Creek Ranch & Poncia Ranch, Loren &
Lisa Poncia and Al & Cathie Poncia
Straus Home Ranch, Vivien, Miriam & Michael Straus
Stubbs Vineyard, Tom & Mary Stubbs
Thacher Ranch, Will Thacher
Tocalino/Gause Ranch, Jerry & Cleo Gause
Toluma Farms, David Jablons & Tamara Hicks
Walker Creek Ranch, George Stratman,
Patrick McLaughlin
Zimmerman Ranch, Bill Zimmerman
Pozzi Ranch, Joe Pozzi

EXPERTS, EDUCATORS AND VENUES

Businesses and individuals who supported MALT’s outreach programs

Phyllis Faber, Botanist & MALT Co-Founder
Marin Amateur Radio Society, Michael Fischer
The Fork at Point Reyes Farmstead Cheese Co.
The Joinery, Sausalito
McEvoy Ranch, Petaluma
Dave Osborne, Black Mt. Ranch
Loren Poncia, Stemple Creek Ranch
Nancy Scolari, Marin RCD
Doreen Smith, Botanist
Vivien Straus, Straus Home Ranch &
The Cheese Trail Map

In Memory



GARY GIACOMINI, A MOUNTAIN OR A LION

Sometimes described as a mountain, other times described as a lion, MALT board member Gary Giacomini, who joined the MALT board last fiscal year, passed away in December. Long before he joined the MALT board he worked on behalf of MALT. He was influential in the founding of MALT in the '80s,

fighting tirelessly and successfully for decades to prevent agricultural land in Marin from being developed into golf courses and subdivisions.

In addition to his service to MALT, he served Marin County as a devoted and popular public servant, spending six terms, 24 years in all, as the Marin County District 4 Supervisor. In his position with the county, he worked to support the preservation of Marin's farms and ranches. He helped orchestrate the Marin Countywide Plan that prevented the proposed Highway 17, which would have connected Point Reyes to San Rafael by a major freeway, and initiated A-60 zoning, which restricted the subdivision of many ranches. He also served on the Coastal Commission.

As MALT's work continues, we honor Gary's memory. He continues to help MALT in a very real way, having inspired the creation of the Gary Giacomini Land Fund at Marin Agricultural Land Trust—established with significant support from the Buck Family Fund at the Marin Community Foundation. MALT is able to use this funding to help finance the purchase of conservation easements.

For more information about the Gary Giacomini Land Fund, please contact Brian Dill at (415) 663-1158 x315.



KATHARINE JOHNSON, LEAVING A LEGACY OF LOVE FOR THE MARIN HILLS

Katharine Johnson's interest in ranching started when she would visit her grandparents, whose ranch in Long Beach, California, formed the core of the Bixby Ranch Company. Later in her life, she worked as a director of the company.

The Bixby Ranch operated at a loss, says Katharine's daughter, Katharine Allende Finlay. "Mother knew that you can have all the conditions be right and operate at a loss because the feedlots are efficient and prices are lower. The small farmers can't get the prices they need. If you want to stay in business you need a cash infusion, like from an easement."

Katharine supported MALT's easement purchases with donations throughout her life. She was also a grassroots activist for land conservation in Marin. As a resident of Belvedere, she worked to protect an area between the top of the Tiburon ridge and Angel Island now known as the Old St. Hilary's Open Space Preserve.

Katharine passed away on December 4, 2016, in Belvedere, California, at age 92, but her conservation work goes on. She had both a charitable lead trust and a charitable remainder trust. She named MALT in both, which helps us continue to conserve farm and ranchland in Marin into the future. Katharine's philanthropic interests were many, and she was also a loyal financial supporter of the San Francisco Symphony and many organizations in the fields of public health, libraries and the environment.

"She did it all with great panache," her daughter says. "Her example continues to inspire me and our whole family."

Welcome New Board Members

ANDREW GIACOMINI, SAN GERONIMO

Andrew is a Managing Partner at Hanson Bridgett Law Firm and was appointed to the Marin Community Foundation board of trustees in 2015. He is a lifelong, third-generation resident of Marin County and the son of former Board Member, Gary Giacomini.

ANDREW RIESENFELD, CORTE MADERA

Andrew currently serves as the Sr. Director of Pipeline Orchestration for DocuSign in addition to serving as an Advisor to People.ai, Chorus.ai and Take the Interview. He is enthusiastic about MALT's mission and states that he "wants to be the banner man for the generation who finishes the job MALT started."

DENNIS RODONI, OLEMA

Dennis is Marin's District 4 Supervisor. He has served the community as a director of the North Marin Water District for over 20 years, among many other community and government organizations with a focus on improving Marin's environment, health care systems and agriculture.

DAVE SCHRADER, MILL VALLEY

Dave is a Managing Director at Ohana Advisors, a high-end wealth management firm in Marin. Dave and his wife, Brett Robertson, are longtime supporters of MALT.

LISA PONCIA, TOMALES

Lisa and her husband, Loren, operate a MALT-protected property, Stemple Creek Ranch, which has been in operation in Tomales since 1902. In addition to running much of the business of the ranch and working with the many customers who make their organic, grass-fed meat business possible, Lisa is a practicing attorney.

TIM KEHOE, INVERNESS

Tim operates an organic Clover dairy on the historic J Ranch in Point Reyes National Seashore with one of his three children and two brothers. The Kehoes have been ranching on the Point Reyes Peninsula since the 1920s and received awards for "Outstanding Dairy of the Year" in 2009.

Thank you to our outgoing board members: Mike Gale, Rancher, Chileno Valley; Peter Martinelli, Farmer, Bolinas; Julie Rossotti, Farmer/Rancher, Point Reyes

2016-2017

BOARD OF DIRECTORS

Janine Guillot Chair COO, San Francisco

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Marcia Barinaga Sheep Rancher/Artisan Cheesemaker, Marshall

Barbara Boucke CPA, Stinson Beach

Sue Conley Artisan Cheesemaker, Point Reyes Station

Sam Dolcini Rancher/Agricultural Recruiter, Chileno Valley

Mike Gale Rancher, Chileno Valley

Gary Giacomini, Attorney, San Geronimo

Tamara Hicks Dairy Farmer/ Cheesemaker, Tomales

Chris Kelly Conservationist, Larkspur

Steve Kinsey Marin County Supervisor, Forest Knolls

Rick Lafranchi Rancher/Artisan Cheesemaker, Novato

Paul Martin Retired Dairyman, Petaluma

Peter Martinelli Farmer, Bolinas

Robert McGee Senior Executive, Moraga

Rebecca Patton Conservationist, Palo Alto and Inverness

Ellie Rilla Retired Agricultural Adviser, Sebastopol

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Gail Seneca Writer, Inverness

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Lisa Whitaker Accounting Manager

Co-Founded by Phyllis Faber and Ellen Straus

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The MALT Annual Report is published by Marin Agricultural Land Trust, a nonprofit tax-exempt organization.

Editor: Molly Miller

Graphic Design: shirleycreative.com

Printed on 10% recycled paper with soy inks





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As a Legacy Giving Circle member, you are crucial to securing the future of Marin's family farms and unforgettable working landscape.

Learn about your options for adding MALT to your estate plans, including bequests, IRA or life insurance designations, gifts of real estate and more:
Visit www.malt.org/legacy or contact Brian Dill at (415) 663-1158 ext. 315 or bdill@malt.org.

Marin Agricultural Land Trust is a member-supported nonprofit organization created in 1980 by a coalition of ranchers and environmentalists to permanently protect Marin County farmland. Some of the Bay Area's most highly acclaimed meats, dairy products and organic crops are produced on farmland protected by MALT totaling more than 48,000 acres on 80 family farms and ranches.

Learn more about Marin's working farms and the food they produce at www.malt.org.