



Marin Agricultural Land Trust 2013–2014 ANNUAL REPORT

Saving family farms, now and forever

Dear Members and Friends,

The fiscal year that ended June 30, 2014, was a big year for supporting MALT farmers and ranchers, helping them weather the worst drought on record, and protecting our investment in more than 46,000 acres of farmland and our vibrant local food economy.

The drought sapped pastures of forage, dried springs and sent the price of feed skyward. Ranchers sold off animals early to save on feed, and farmers faced tough choices about whether to plant as weeks and months passed by with no rain.

MALT stepped in to offer expertise and funding. Our Stewardship staff directed landowners to emergency funding provided by the federal Farm Bill, provided technical support like mapping, helped farmers create drought management plans, granted funds for small water infrastructure projects through MALT's Stewardship Assistance Program (SAP), and funded larger projects through SAP and our partners at the Marin Resource Conservation District and the USDA's Natural Resources Conservation Service. In the process, MALT and our landowners also made great strides in protecting and restoring local watersheds, critical habitat and pastureland. Together we're developing methods like carbon farming that make our land and farm operations more resilient to future droughts.

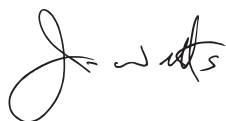
In these ways and others, the last year allowed MALT to build for tomorrow.

For the first time since 1997, MALT did not protect any new ranches in the last fiscal year. Subsequently, we announced the protection of Thatcher Ranch in September 2014. Behind the scenes, our staff has kept several additional easement projects moving, securing agreements and funding to protect more farms and keep them in farming. Expect to hear about some of these projects before the end of 2014.

One of our most successful fundraising years in recent memory, the last year also introduced us to many new donors. We are extraordinarily grateful for your generosity and your commitment to the land. Our future success—the future of Marin farmland—depends on this support.

MALT landowners and donors Marcia Barinaga and Corey Goodman have secured the future of their Marshall sheep ranch by deciding to leave Barinaga Ranch to MALT. Read more about the announcement on page six. We're honored not only by Marcia and Corey's generous bequest, but also by the faith they have placed in MALT to keep their beloved ranch in the agricultural community.

With your support, we look forward to protecting more farmland for the benefit of not only the agricultural community but all those who draw inspiration and sustenance from it.



Jamison Watts
Executive Director



Rick Lafranchi
Chair, MALT Board of Directors



Helping Farmers, Sustaining Farms

“I was born and raised on this ranch and agriculture is my way of life. MALT’s Stewardship staff found funding to fence and restore our creek, and has always helped manage weeds and answer any other questions I have about the land.”

~Nancy Chaffin, Leiss Ranch,
Chileno Valley

“We’ve had bad run-off from the fields and water not going where it should. MALT, as our partner and always-available advisor, helped us plan and implement a strategy to curb the erosion. We’ve been left with a beautiful, native plant-filled creek helping keep our soil on the farm and diverting water to where it should go. We’re very grateful.”

~Vivien Straus, Straus Home Ranch, Marshall

“We worked with MALT and the Natural Resources Conservation Service to deal with erosion on the ranch. With the additional funding, we built more cross-fencing, which has really improved the pasture grazing for our heifers.”

~Mike Moretti, Moretti Farm, Tomales

MALT’s relationship with each farming family starts with an agricultural conservation easement. Once a ranch is protected, MALT establishes a permanent relationship with these farmers and their land.

Often what a farm needs is a helping hand. Small changes like new fencing, creek planting and water storage have a big impact over time. The projects MALT supports improve property values, agricultural operations, wildlife habitat and water quality—a win for farmers and the environment.

MALT partners with the Marin Resource Conservation District, the USDA Natural Resources Conservation Service and Point Blue’s Students and Teachers Restoring A Watershed (STRAW) program to provide both cash and expertise. Together with farmers and ranchers, we’re protecting the land and food that sustains our community.

2013–2014 Financial Report

Marin Agricultural Land Trust is pleased to report another successful year. Although MALT did not acquire any new easements in the 2013–2014 fiscal year, the ground-work was laid for three projects expected to close before the end of the calendar year, including Thacher Ranch, which closed in September 2014. In addition, we continued to monitor and provide technical support for our existing easements.

The 2013–14 fiscal year was a successful fundraising year, building a strong foundation of support for easement acquisition and stewardship in the next fiscal year. Operating contributions totaled just over \$1.8 million, including a \$200,000 anonymous gift. In addition, over \$800,000 was raised from individual supporters for easement acquisitions.

REVENUE: Total revenue of \$3.3 million was down 47 percent from last year because no conservation easements were acquired this year, eliminating any public agency funding for easements. \$3 million in revenue came from individuals and private foundations, including a \$400,000 bequest and funds raised in connection with the prior year's capital campaign to protect three local farms.

EXPENSES: Total expenses of \$2.1 million are down 71 percent from last year, primarily because no conservation easements were acquired. For comparison, during the fiscal year that ended June 30, 2013, MALT purchased three conservation easements for a total cost of \$5.2 million. Other program, fundraising and general administrative expenses were down slightly from the prior fiscal year due to spending control and sound financial practices.

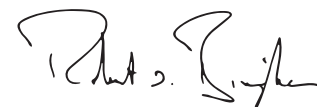
CONCLUSION: MALT ended the year with just under \$14 million in net assets, an increase of \$2.3 million from last year. This increase is primarily due to successful fundraising efforts for the projects that are expected to close in the next few months, which will require approximately \$2.4 million in MALT assets in addition to the public agency funding that has been secured.

In its 34th year of operation, MALT continues to be a healthy, financially stable organization thanks to its strong endowment and the support of its members, donors and public agency partners.

The amounts presented on the opposite page are derived from MALT's audited financial statements for the year that ended June 30, 2014. Copies of the audited report are available upon request.



Stacey Witchel
*Director of Finance
and Administration*



Bob Bingham
*Treasurer, MALT
Board of Directors*

Statement of Financial Condition *as of June 30, 2014*

ASSETS

Current assets—cash and cash equivalents	\$ 3,172,728
Current assets—other	159,243
Property, land and equipment, net of depreciation	1,355,654
Other noncurrent assets	539,727
Unrestricted investments held for long term	2,947,131
Restricted endowment investments	4,968,353
Investments and pledges restricted for conservation projects	1,184,237
TOTAL ASSETS	\$ 14,327,073

LIABILITIES and NET ASSETS

LIABILITIES:

Accounts payable and accrued expenses	\$ 354,344
TOTAL LIABILITIES	\$ 354,344

NET ASSETS:

Unrestricted	\$ 5,541,132*
Temporarily restricted	3,463,244
Permanently restricted	4,968,353
TOTAL NET ASSETS	\$ 13,972,729
TOTAL LIABILITIES AND NET ASSETS	\$ 14,327,073

**Unrestricted net assets are broken down as follows:*

Operating, including \$1,389,286 of building and facilities	\$ 1,529,498
Easement acquisition fund	2,859,644
Board designated endowment	1,151,990
TOTAL UNRESTRICTED NET ASSETS	\$ 5,541,132



Dolcini Red Hill Ranch, protected by MALT since 2008. Photos: Paige Green.

Summary of Activity and Changes in Net Assets

REVENUE and ADDITIONS TO NET ASSETS

Contributions	\$ 3,040,742
Government grants	30,000
Program revenue and other	271,423
TOTAL REVENUE AND ADDITIONS TO NET ASSETS	\$ 3,342,165

EXPENSES

Purchase of conservation easements	\$ 0
Other program expenses	<u>939,495</u>
Fundraising	781,319
Management and support services	452,874
TOTAL EXPENSES	\$ 2,173,688
CHANGE IN NET ASSETS FROM OPERATING ACTIVITIES	\$ 1,168,477
Investment return	\$ 1,127,988
CHANGE IN NET ASSETS	\$2,296,465



Shepherding Barinaga Ranch

Couple Makes Landmark Gift to MALT

As the sun sets behind scattered clouds, Corey Goodman and Marcia Barinaga are surrounded by sheep. This pasture is located on one of the highest points overlooking Tomales Bay's east shore, the Pacific Ocean gleaming beyond the forested Inverness Ridge in the distance. The cooling air echoes with the baaing of ewes.

Marcia and Corey are shepherds, but the concern that has kept them awake at night isn't the coyotes howling in the distance (they have those, too, but their three Great Pyrenees guard dogs keep them at bay). It's what will happen to their 823-acre ranch when they are gone, with no children to inherit it.

Corey, 63, and Marcia, 59, have worked to build a homestead here since they pur-

chased the ranch in 2001. Today, two barns, a small cheese-making facility and the couple's home are nestled together among the pastoral hills. This is where Marcia handcrafts her award-winning artisanal sheep milk cheese, sold under the Barinaga Ranch label. They also raise sheep for meat and wool, alongside heritage pigs that dine on whey, a byproduct of cheese-making. They built this homestead with loving care and devotion to the local community. Their home is constructed almost entirely out of locally sourced wood, and local craftspeople were employed in its design and building. To them, this ranch is much more than a property.

"A property is something that's bought and sold," says Marcia, recalling a conversation with fellow West Marin rancher Sally Gale. "A ranch is part of the

community. To us, the ranch is more than a place to live—it's the organic pastures, the animals, the cycle of life, the production of food, and the preservation of the pastoral landscape, all in harmony with the environment."

In the San Francisco Bay Area, this understanding of a ranch certainly isn't commonplace. In fact, the "highest and best use" of rural land in one of the country's largest metropolitan areas is often believed to be residential development. In West Marin, that translates to estate development—not farming or ranching. "The value of these ranches is far beyond the agricultural value," Corey points out. "That leads to a problem for the future of sustainable agriculture."

A few years ago, an idea struck the couple. Why not leave the ranch to MALT? Their ranch has been protected by MALT since 1988 and, after working with MALT for many years, the 34-year-old organization had earned their trust.

"We decided this would be a way to do good and well for MALT," says Corey. "If we left it to a trustee, they would see the ranch as property. It would be their fiduciary responsibility to sell it to the highest bidder. The reason for our gift was to give MALT not only the financial value of the ranch, but also the ability to chart the future course for the ranch, to balance the monetary gain with keeping it in active agriculture. MALT has such a clear vision and mission, we feel confident leaving the ranch to it."

"And that's not a faith we have in all nonprofits," adds Marcia.

Marcia and Corey first came to West Marin in 1993, when they purchased a shore house in Marshall. Although they lived in Berkeley, where Corey was a professor and Evan Rauch Chair of Neurobiology at UC Berkeley and Marcia was a science writer for publications such as *Science*, they began to spend more and more time here. "Both of us were completely hooked on the combination of the environment and agriculture," recalls Corey.

Corey eventually shifted the majority of his professional career from academia to the private biotechnology sector. Marcia comes from a long line of Basque sheep ranchers, and began thinking seriously about ranching. In 2001, they bought the

ranch and named it after Marcia's family. Marcia's father, John, who grew up on a remote sheep ranch in Idaho and speaks fluent Basque, encouraged her to make Basque-style sheep milk cheese like some of her relatives back in Spain.

"It makes perfect sense. This is pastureland, and shepherding is in my family," says Marcia. "My Basque relatives were overjoyed."

This is the first time a landowner has left a MALT-protected ranch to the organization, making this a landmark event for MALT.



Sheep at Barinaga Ranch, overlooking Tomales Bay. Photos: Paolo Vescia.

"We are honored that Marcia and Corey would entrust us with their beloved ranch," says MALT Executive Director Jamison Watts. "Their concern for the future of working agricultural land in Marin is admirable and consistent with MALT's vision of long-term stewardship, not only for Barinaga Ranch but for every ranch MALT protects."

"This gift will no doubt play a significant role in helping MALT protect at-risk farms and ranches in Marin County and preserving our agricultural community for generations to come."

Today, Corey works from the ranch many days, although ranch commitments haven't slowed down his professional career. He is currently a managing partner of venBio Partners, LLC, a life sciences venture capital firm, chairs the boards of five biotechnology companies, serves as an adjunct professor at UC San Francisco, and is Chair of the California Council on Science and Technology, which advises the governor and state legislature on science, technology and innovation.

Marcia's ranch operations are all-consuming. She is involved in every aspect of her farmstead business, from making the cheese to shipping products directly to consumers. "I love every minute of it," she says.

"MALT cares about the local community," Corey says. "So for us, MALT's interest in preserving the vitality of this agricultural community—and our ranch—is completely in line with ours."

For more information about leaving a legacy gift to MALT, see page 19.



Thank You, MALT Supporters

Guests at Thornton Ranch in Tomales, protected by MALT in 2011. Photo: Debbie Wilson.

No matter how you chose to give this year, every MALT supporter helps protect Marin farmland. With your generous donations of money, time, expertise and passion, together we are ensuring that this land continues to be a bountiful source of local food and inspiration for generations to come.

The people, foundations and businesses listed on the following pages have all given generously to MALT in the last fiscal year, July 1, 2013, to June 30, 2014. There are more names on this list than ever before, a testament to how much our community values farmland. MALT is deeply grateful.

Thank you for protecting Marin farmland!



Volunteer Adi Girroir at Ranches & Rolling Hills.

MALT Volunteers

Thank you to the dedicated volunteers who devote many hours to MALT's Hikes, Tours and Tastings program, special events, office work and much more.

Beni Agoustari	Pat Burns	Marilyn Geary	Muniera Kadrie	Kate & Dwight Morejohn	Donna Shoemaker
Jessica Andrews	Nancy L. Chaffin	Adi Girroir	Beth Koelker	Alicia Panfiglio	Laine Sprague
Virginia Babasa	Bob Davisson	Carol Golden	Joan Lamphier	Allison Puglisi	Mary Jean Stavish
Richard Beckman	Susan M. Dollberg	Sherry Green	Jane Lyon	June Purpura	Robert Steinberg
Jody Berman	Margery Entwisle	Carol Haggerty	Christine Malone	Diane Rehn	Carol Sweeney-Wallace
Jan Blackford	Sue Evans	Jan Heglund	Janet McGarry	Lynn A. Ross	Gail Truman
Linda L. Blackwood	Paula Frankel	Linda Herman	Nancy & Tom McKlveen	Pam Rothenberg	Alice Wallace
Robin Blaney	Kamala Friedman	Erika Hoytt	Susan & Richard Moore	Joanne Saunders	Elizabeth A. Wright
Ann Brenner	Susan Galbraith	Marguerite Illingworth		Dennis Scully	Deborah Zierten



Rancher Loren Poncia, Stemple Creek Ranch.

Farms and Ranches

Thank you to the farmers and ranchers who hosted MALT events on their land last year.

Barboni Ranch, Bill Barboni	Nicasio Valley Farms & Lafranchi Dairy, Randy & Lynette Lafranchi
Fresh Run Farm & Paradise Valley Ranch, The Martinelli Family	Point Reyes Farmstead Cheese Co., Lynn Stray & Jill Basch
Jensen Ranch, Eileen & Bill Jensen	Stemple Creek Ranch & Poncia Ranch, Loren & Lisa Poncia and Al & Cathie Poncia
Leiss Ranch, Nancy Chaffin & Betty Nunes	Thacher Ranch, Will Thacher
Marshall Home Ranch and Dairy, Marissa Thornton	Thornton Ranch, Gary Thornton & Marissa Thornton
Moore Ranch, Jim & Margaret Moore and Rich Gallagher	Tolma Farms, David Jablons & Tamara Hicks
Nicasio Valley Cheese Co., Rick Lafranchi, Randy Lafranchi & Scott Lafranchi	

Experts, Educators and Venues

Thank you to the chefs, cheesemakers, winemakers, educators and venue owners who shared their time and talent through MALT's outreach programs.

Bleating Heart Cheese Co., Seana Doughty	Hungry Owl Project
Brian Cooley, CNET editor	Marin Country Mart, James S. Rosenfield
Cowgirl Creamery, Sue Conley	SF Milk Maid, Louella Hill
Devil's Gulch Ranch, Mark Pasternak & Myriam Kaplan-Pasternak	Shoe Shine Wine, Eric Cohen
Farmshop, Marin Country Mart	Doreen Smith, Botanist
Guideboat Co., Stephen Gordon	Tolma Farms, David Jablons & Tamara Hicks
Heidrun Meadery, Gordon & Jeffra Hull	David Wilcox, Chef
Sarah Hodge, Chef	

Ranches & Rolling Hills Artists

Thank you to the artists who contributed original works depicting Marin farmland for MALT's 2014 Ranches & Rolling Hills Landscape Art Show and Sale.

Chris Adessa	Robert Gantt Steele	Richard Lindenberg	J. Thomas Soltesz
Krystal Allen	Kristen Garneau	Manny Lopez	Nancy Stein
Leslie Allen	Karen Gruszka	Bruce Mitchell	Arturo Tello
Martha Borge	Jeremy Harper	William Mitchell	Millicent Tomkins
Christin Coy	Tim Horn	Carol Peek	Patricia Wallis
William B. Dewey	Ray Hunter	Ane Carla Rovetta	Ward Walkup
Michael Drury	Larry Iwerks	Richard Schloss	Thomas Wood
Michael Enriquez	Paul Kratter	Wendy Schwartz	
Jon Francis	Jeanette Le Grue	Gary D. Smith	

MALT Donors July 1, 2013 – June 30, 2014

VISIONARY GIFTS

(\$50,000 OR MORE)

Anonymous (4)
S.D. Bechtel, Jr. Foundation
Susie Tompkins Buell Fund **
Estate of Jacqueline Kientz
George Lucas Family Foundation
Marin Community Foundation
Michael Moritz & Harriet Heyman
Orchard Hill Family Fund
John S. Osterweis &
Barbara Ravizza
Schwab Charitable Fund
Vanguard Charitable
Endowment Program
Marion Weber

(\$20,000–\$49,999)

Anonymous (2)
Bingham, Osborne, &
Scarborough Foundation
Bingham Kearns Charitable Fund *
Brewster West Foundation **
Marilyn Burns Fund *
Fidelity Investments Charitable
Gift Fund
Leonard C. Goodman
Mrs. Katharine H. Johnson **
Leaves of Grass Fund
N. Colin Lind & Anne M. Lind *
Marin County Board of Supervisors
Mrs. Nan Tucker McEvoy **
Janet L. Mills Foundation *
Morgan Stanley
National Philanthropic Trust
Rebecca Patton & Tom Goodrich *
Neil Rudolph & Susan Cluff *
Jeffrey Sellon *
Gail Seneca & Harold Nathan *
Henry & Barbara White



Barboni Ranch, Hicks Valley. Protected by MALT in 2013. Photo: Michael Woolsey.

GUARDIAN (\$10,000–\$19,999)

Anonymous (4)
Brickyard Berridge Fund *
Robert Blitzer & Xenry *
East Bay Community
Foundation
Evans Fund
Gaia Fund
Gilbert-Wroten Fund *
Melinda Griffith &
Aenor Sawyer *
Janine Guillot &
Shannon Wilson
Hilltop Foundation *
JEC Foundation
Deborah & Robert McNeil *
The Mendelson Family Fund *
Meshewa Farm Foundation *
Northern Trust Charitable
Giving Program
Elizabeth Patterson *
Ben Polk & Erin Kinikin
Cleaves & Mae Rhea
Foundation *
Schrader-Robertson
Family Fund **

San Francisco Foundation
Roger & Susan Schow,
The Schow Foundation *
John A. Sellon Charitable
Residual Trust *
Jean Starkweather **
Andrew Thompson &
Rebecca Spring *
Janet Traub **



STEWARD (\$5,000–\$9,999)

Anonymous (2)
Deborah & Arthur Ablin
Family Fund **
Barger Family Fund
David & Lydia Bell *
Bessemer Trust
The Caldwell-Fisher
Charitable Foundation *
Polly & Randy Cherner **
Common Counsel Foundation
Sue Conley & Nan Haynes **
Cox Family Fund *
David & Vicki Cox *
Nathan Cummings Foundation *
Roberta & Richard Cummings **
Dick & Pat Daly **
Davis Family Foundation
Hadley & Ethan Dettmer
Stephanie DiMarco & Jim Harleen
The Endurance Fund **
Ellen Fair

Nancy & Robert Farese,
Farese Family Foundation
GE Foundation
Penelope A. Gerbode
Joe Gillach *
Charles P. Gresham *
Linda & Jon Gruber **
Ginnie & Peter Haas, Jr. Fund *
Ms. Lynne L. Heinrich &
Dr. Dwight Jaffee *
Lorraine Honig **
Jewish Community Federation
Endowment Fund
The Little Flower Fund,
The Leestma Family Foundation
Catherine & Richard MacDonald *
Kristina & George Phipps *
Brian Ashe & Cynthia Rigatti *
Betty & Jack Schafer *
The Schauble Family Foundation
Harvey L. Sorensen & Maud C.
Sorensen Foundation *
Kimbel J. & Debra J. Stuart Fund *
sunshine polka-dot foundation
Lois & Melvin Tukman *

“We support MALT because of our strong belief in the importance of Marin’s farmers and ranchers and their contributions to our family and the broader community—enriching our quality of life from health, ecological, culinary and cultural perspectives. It’s a privilege to be able to support MALT’s exemplary stewardship and enduring legacy.”

~Sheryl Ott, new MALT member, pictured with husband Jeff Ott and children Isabel and Kade

* Donors to MALT for 10-19 years; ** Donors to MALT for 20 years or more

MALT Donors *July 1, 2013 – June 30, 2014*

Edward & Lisa Williams **
Jerry J. Wilson Memorial
Foundation *
Bill & Diane Zuendt *

BENEFACTOR **(\$1,000–\$4,999)**

Anonymous (18)
Christopher & Jane Adams **
Barbara Andersen *
Thomas R. Anderson **
Andrea & Doug, Lindsay &
Ben/The Apatow Family **
Harold C. Appleton
Robert & Dianne Arrigoni **
Tom & Julie Atwood *
Ayco Charitable Foundation
Mary Bachman & William
Downing Fund *
Kristine Ball & Paul Solli
Bank of America Matching
Gifts Program
Nancy & Donald Barbour **
Marcia Barinaga & Corey Goodman *
Christopher & Catherine Barnes *
Mr. & Mrs. Thomas Baruch *
Battle Family Foundation *
Helen & Eldon Beck
Albert & Pamela Bendich
Charitable Trust *
The Benevity Community
Impact Fund
Patrick & Maria Bennett *
Bishop Pine Fund **
Garth W. Bixler & Steven Barclay
BlackRock Matching Gift Program
Linda L. Blackwood *
Bill & Patty Blanton Fund
Bliss Fund
The Paul H. Klingenstein &
Kathleen R. Bole Family Fund
Barbara Boucke *

Pamela Braswell & Margaret Nettles
Ann & Paul Brenner *
Stuart & Jean Brown **
Priscilla & Michael Bull **
Kathleen J. Burke & Ralph Davis *
Gerald K. Cahill & Kathleen S.
King Fund **
California Community Foundation
Jan & Ray Capper *



Crawford & Jess Cooley **
Kim Martens Cooper
Su Corbaley & George Noel
Alice Corning *
Ciara Cox & Margaret Wu *
Carla & David Crane
Mary A. Crocker Trust
Michael G. Cunningham
Family Fund

Jane Dudley
Kate & Bill Duhamel
Kelli & Kenneth Dunaj
Arthur K. Dunlop & Norma M.
Dunlop Family Trust
EarthShare of California
Dayna & John Ehlen *
John F. Eisberg & Susan Kline Fund
of the Minneapolis Foundation *

Margot Fraser Fund **
Freedman Boylan
Family Foundation *
Beverlee A. French *
Joel & Brenda Fugazzotto **
Richard Gale **
Nancy & Sid Ganis
Andrew & Susi Giacomini **
Gary & Linda Giacomini **
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Susan & Dennis Gilardi *
Jane M. Gitschier *
Debra Golden & Michael Star
Stephen & Joyce
Goldmann Foundation
Chuck & Leslie Gompertz *
Lynn Gordon &
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Steve & Mary Gorski
Mark Grace & Steve Jensen
The Griffiths Family Charitable Fund **
Sherman Grommé
Ralph & Judy Grossi **
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The Haire Family
Francine Halberg & Terry Kessler **
Mr. Allen R. Hallock *
Kate Harbin & Adam Clammer
Paula Harris & Celia Sack *
Jennine & Christian Heller *
Burr Heneman & Janet Visick **
Katherine Hoag
Sandra & Frederick Holbrook *
Lisa Honig *
Bettina Hughes **
Richard & Karen Hyde *
The James Irvine Foundation
David Jablons & Tamara Hicks
Barbara & Jonathan Jacobs *
Steven Johnson

*“MALT represents an opportunity for our
community to support its ranchers and
farmers today, while also protecting agri-
culture’s future in our county. Few invest-
ments can serve both present and perpe-
tuity at the same time, but that’s exactly
what MALT is doing for us.”*

~Steve Kinsey,

Member, MALT Board of Directors

Elizabeth & William Carlin *
Joanne F. Casey
Peter & Rosemary Casey
Joseph & Susan Cerny **
Veronica & Richard Charvat
Mark Chavez & Mary Washburn *
Constance E. Chesnut *
Chevron Texaco Matching
Gift Program
Eunice M. Childs *
Nancy Chirinos
Yvon Chouinard *
Samuel & Kathleen Cohen
Teta & George Collins *

Edie & Bill Dagley
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Peter J. Davis *
Thomas Davis & Marden Plant *
Allison & Michael Delman
Bonnie DeMaestri
Carol Dimeling, M.D. &
Timothy Gee, M.D. **
George Dirkes & Gail Stern **
Dolby Match Program
Peter & Marijke Donat **
Doug Dossey & Kathrin Dellago
Drexler Estate Fund **

Robert & Gilda Elliott **
C. J. Eschelbach **
Carol & David Essick **
Evans Family Fund
Faber Family Fund **
Virginia L. Fifield *
Marianne & Albert Figen
Foundation **
Angelo P. Figone
Denise Filakosky &
Richard Bergmann *
Anne & Mason Flemming *
Dianne & Carlo Fowler **
Cathy Brooks Fox *

MALT Donors July 1, 2013 – June 30, 2014

Alan & Jean Kay **
 Christopher & Karla Kelly **
 Nancy H. & James Kelso Fund **
 Bryan & Nancy Kemnitzer
 Catherine Kennedy, M.D. &
 Dan Grossman **
 Wayne T. Kennedy & Lorelei F.
 Rockwell Family Foundation *
 Janet & Damon Kerby **
 Douglas & Carol Kerr **
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 Martha Kropf
 Robert & Karen Kustel
 Robert Lane & Tom Cantrell
 Andrea Langenberg, M.D. &
 Lyle Shlager, M.D.
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 Stephen & Mimi Lewis **
 Kfir & Erin Lindheim
 T. Dixon Long &
 Springcreek Foundation **
 Sarah Loughran *
 Karen Lovdahl & Jeffrey Chanin
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 Mia & Jeff Ludlow *
 Diane & Leslie Lynch *
 Misty MacCready & Melvyn Wright *
 Christine Malone
 Kristin Martin
 Allan & Eleanor Martini **
 John & Cindy McCauley
 David B. McConnell
 Edward & Betsy McDermott
 Joni Metolius
 Microsoft Giving Campaign
 Jane, Stacy, & Scott Miller Fund *
 Minneapolis Foundation
 Kurt & Tammy Mobley

Philip Moffit
 George & Sandra Morris **
 Walter & Aggie Murch *
 Betsey & Terry Nelson *
 Brenda & John Newcomb **
 Ronald Noland
 Frank & Lois Noonan **
 North Ridge Foundation *



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 Barbara & Rudolph Picarelli **
 Pisces Foundation
 Gee Gee Bland Platt
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 Anne Popkin

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 William Meehan, M.D. *
 Harry & Karen Rosenbluth
 Krystin Rubin
 Carla Ruff *
 Tim & Annette Ryan *
 David & Carol Sams
 Mary Schardt **
 Joyce & Jim Schnobrich *

Kathleen Ann Skeels *
 Peggy Skornia *
 Martin & Elizabeth Sleath *
 Jerry & Marge Smith **
 Mr. & Mrs. Lee C. Smith
 Stephanie Smith
 Springcreek Foundation
 Donald Stang & Helen Wickes *
 Steve Starkey & Olivia Erschen **
 Gunther Stein
 Stacy Stone
 Elizabeth & Martin Terplan **
 John & Gina Thompson *
 Mr. William D. Tichy *
 Gabrielle Tierney &
 Eric S. Bindelglass
 Henry O. Timnick Charitable
 Gift Fund *
 Elaine Tope & Chuck McLaughlin
 Barry & Marjorie Traub *
 Robert Uhlaner & Amy Larson *
 The US Charitable Gift Trust
 Christina & Ken Waldeck *
 Kirby Walker & Paul Danielsen
 Matthew Werdegard &
 Monique Schaulis *
 West Marin Fund
 Heather & Jamie Westcott
 Searle Whitney *
 Suzanne & Mark Wieland *
 Amy & Kirby Wilcox
 John P. Willis *
 Adam Willner & Marta Benson
 David Winter & Veronica Painter **
 Wise Family Fund **
 Pamela Wright
 Rebecca Wright
 Xpu Foundation
 Blossom Young **
 Jaz Zaitlin & Mark Nienberg

“It’s an amazing resource to reach such a quiet, pastoral setting less than an hour from our home in San Francisco. We love the idea that MALT identified and acted on the imperative to preserve this landscape and agriculture back when it was still possible, and still is acting on behalf of all those who enjoy this unique terrain.”

~Sedge Dienst, MALT member and art show supporter, pictured with wife Karen Dienst

Nuveen Investments, Inc.
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“I’m an avid cyclist and West Marin has some of the most beautiful riding in the Bay Area. I became a MALT member because of MALT’s critical role in preserving the farmland of West Marin. It was a treat to ride the 2014 Tour de MALT and pass many farms that MALT has helped preserve.”

*~Cheryl Young, MALT member
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“I feel very fortunate to live in the San Francisco Bay Area where open space is so accessible. I support MALT because I want to see it preserved. I remember the threat of Marinello and I’m grateful to MALT for playing a major role in protecting Marin County’s open spaces.”

~Al Baum, MALT member since 1985, pictured with husband Robert Holgate

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“Preserving local food culture, traditions and the working rural landscape have long been core values for our family—rooted in my childhood years spent on California ranches and country roads. So, MALT is a natural for us. With its impressive track record, we choose to contribute to MALT monthly, knowing that this provides a reliable income stream for the organization.”

~Lynne-Marie Frame, Farmland Forever Circle monthly member, pictured with husband Richard Hoskins and son Alex

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“My family roots lie deep in the once-rich soil of Santa Clara Valley. Those fruit orchards are all gone now, the land smothered over with asphalt. I support MALT to ensure that West Marin’s ranchers can continue to steward the soil and produce healthy food, keeping local agriculture alive for future generations.”

~Marilyn Geary, MALT volunteer

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It is with deep appreciation that MALT acknowledges the life of Jacqueline Kientz, who bequeathed a portion of her estate to MALT upon her passing in March 2013. Jackie, a resident of San Anselmo, was introduced to MALT by her friend Karin Urquhart, former Executive Director of the Marin Conservation League and a former MALT board member. MALT is grateful to Jackie for leaving a lasting legacy to Marin farmland.

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County of Marin

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PARADISE VALLEY RANCH PROJECT DONORS



MALT expects to protect the Martinelli family's 235-acre Paradise Valley Ranch in Bolinas this fall with \$1 million from the individual supporters listed at right and a \$1.5 million grant from the state's Wildlife Conservation Board. In addition, the Martinelli family donated over half the value of the easement to protect their multigenerational family farm. Thank you to all who contributed.

DONORS

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"We have always been attracted to Paradise Valley and wanted to protect its agricultural heritage and habitat values. We wanted to help preserve the Martinelli family's Paradise Valley Ranch in perpetuity."

~John Osterweis, Paradise Valley Ranch project lead supporter, pictured with wife Barbara Ravizza

Corporate Circle

CORPORATE GUARDIAN (\$10,000–\$19,999)

Cowgirl Creamery *

CORPORATE STEWARD (\$5,000–\$9,999)

The Ahwahnee
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Pacific Gas & Electric Company
Partisan Arts, Inc.
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BlBrooks fine flowers ®
Three Twins Ice Cream

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California's Artisan Cheese Festival
E&J Gallo Winery
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* Donors to MALT for 10-19 years; ** Donors to MALT for 20 years or more



COWGIRL CREAMERY— NINE ACRES AND COUNTING

At each of Cowgirl Creamery's cafés sits a "gift jar," a reminder to customers that the company supports community and agricultural nonprofit organizations. Change dropped into the gift jars is matched by Cowgirl, up to \$1,000 every month.

Since January 2014, MALT has been the lucky recipient of the gift jar's bounty. By the end of June, Cowgirl Creamery and its customers had saved nine acres of farmland through nearly \$11,000 in gifts to MALT's Save-an-Acre Project, with hopes of saving another six acres before the end of the year.

Cowgirl Creamery's famous artisanal cheeses are intimately connected with MALT: most of the milk that goes into the cheese comes from Straus Family Creamery, protected by MALT since 1992 and run by the family of MALT co-founder Ellen Straus.

"Without viable dairies in Marin, my company could not count on quality milk for cheese-making, and there are numerous other businesses like ours that either directly or indirectly benefit from Marin's family farms and ranches. Thanks to MALT, many multigenerational farming families have been able to stay on their land and prosper and new farmers are cropping up, drawn to Marin's vibrant local food system."

~Sue Conley, Co-founder of Cowgirl Creamery and MALT board member

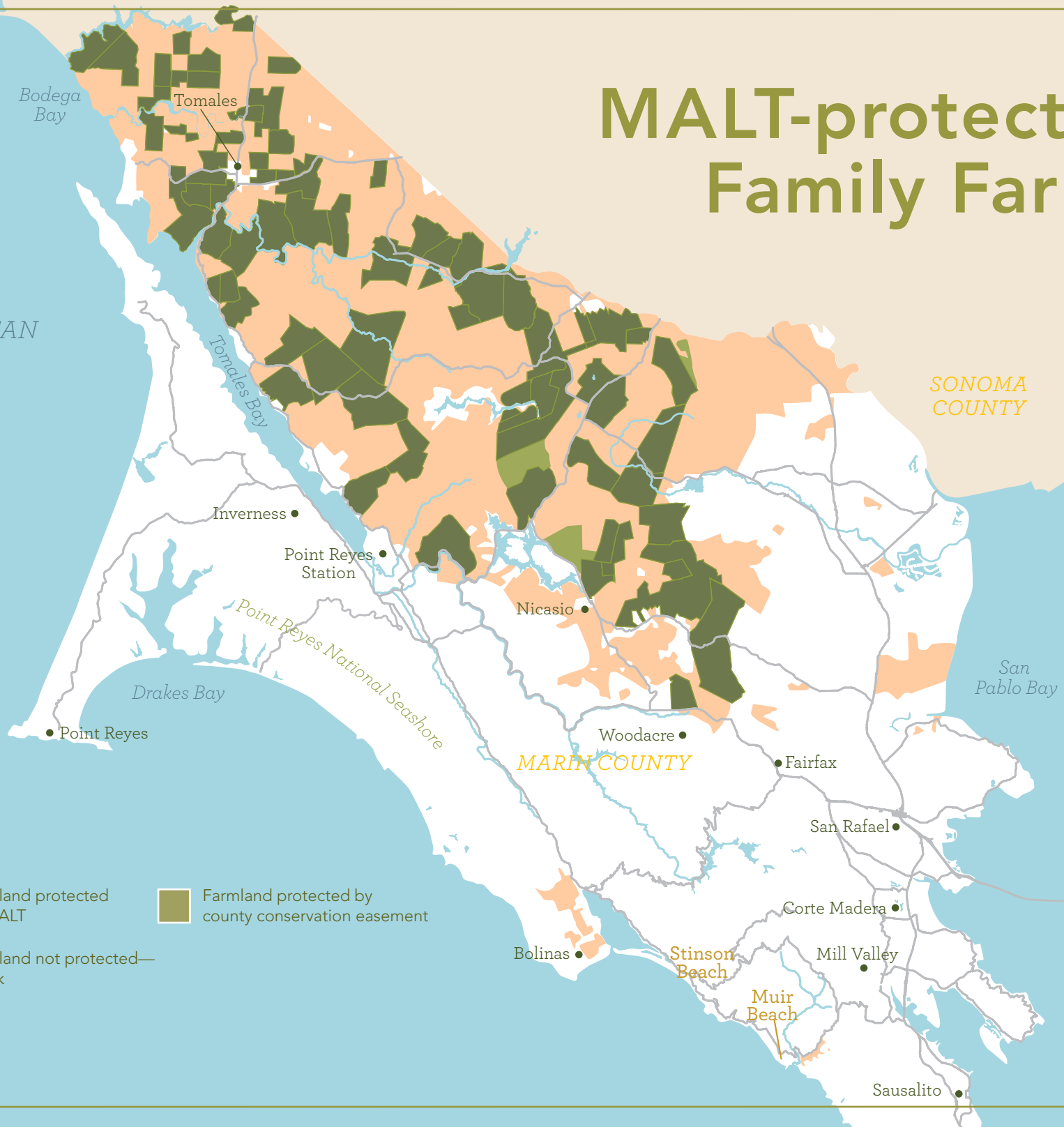
MALT-protected Family Farms

PACIFIC OCEAN

SONOMA COUNTY

MARIN COUNTY

-  Farmland protected by MALT
-  Farmland protected by county conservation easement
-  Farmland not protected—
at risk



From Marin to your table, the 73 farms protected by MALT produce some of the Bay Area's finest foods.

11

DAIRIES



7

ARTISANAL CHEESE PRODUCERS



37

BEEF CATTLE OPERATIONS



11

SHEEP OPERATIONS



5

RANCHES WITH VINEYARDS



7

FARMS WITH FRUITS AND VEGETABLES



7

EGG PRODUCERS



Thank you for your tremendous support of Marin County farmland. Together we're protecting family farms, local food and an incomparable landscape.

2013-2014

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Barboni Ranch, Hicks Valley. Protected by MALT in 2013. Photo: Michael Woolsey.

Marin Agricultural Land Trust is a member-supported nonprofit organization created in 1980 by a coalition of ranchers and environmentalists to permanently protect Marin County farmland. Some of the Bay Area's most highly acclaimed meats, dairy products and organic crops are produced on farmland protected by MALT agricultural conservation easements, which total more than 46,000 acres on 73 family farms and ranches.

Learn more about Marin's working farms and the food they produce at www.malt.org.